

## LAMPIRAN

### Lampiran 1 : Kuesioner Penelitian

Berikut ini adalah skenario yang menggambarkan kondisi suatu perusahaan publik manufaktur. Dalam perusahaan tersebut, Anda diandaikan sebagai accounting manager yang mampu mengambil suatu keputusan dalam penyusunan laporan keuangan perusahaan. Peneliti ingin melihat keputusan apa yang hendak Anda ambil pada skenario tersebut

***Petunjuk : Mohon Anda membaca baik-baik informasi yang ada, kemudian pilih jawaban Anda dengan melingkari angka yang menunjukkan pendapat Anda dimana.***

Anda adalah accounting manager dari sebuah perusahaan publik manufaktur bernama PT. ABC. Perusahaan ini bergerak dalam bidang perakitan kendaraan bermotor. PT. ABC akan tutup selama dua minggu terakhir pada bulan desember setiap tahun untuk liburan akhir tahun. **Selama liburan akhir tahun tersebut, perusahaan melakukan pemeliharaan intensif pada peralatan produksi (mesin-mesin perakitan kendaraan bermotor). Biaya pemeliharaan untuk mesin-mesin tersebut selalu dicatat sebagai beban operasional pada periode tersebut.**

**Karena adanya penurunan perekonomian negara, maka laba perusahaan juga mengalami penurunan secara signifikan dari perkiraan laba yang akan didapat. General manager accounting khawatir akan adanya kegagalan untuk mencapai perkiraan laba tersebut dan berdampak pada menurunkan harga saham perusahaan dan peringkat obligasi.**

Tahun ini dalam upaya untuk mencapai laba yang diperkirakan, perusahaan sedang mempertimbangkan untuk menunda pelaporan biaya pemeliharaan mesin-mesin produksi. **Penundaan pelaporan biaya ini berdampak pada laba perusahaan, dimana laba yang didapat perusahaan akan meningkat karena tidak adanya biaya atau beban yang dilaporkan pada tahun tersebut. Ketika laba perusahaan meningkat, kompensasi Anda sebagai accounting manager juga meningkat.**

Berdasarkan skenario diatas, keputusan apa yang Anda ambil terkait dengan penundaan pelaporan biaya tersebut?

|  |                                |   |  |                                       |                            |                                      |
|--|--------------------------------|---|--|---------------------------------------|----------------------------|--------------------------------------|
| sangat<br>menentan<br>g<br>penundaa<br>n | menentan<br>g<br>penundaa<br>n | sedikit<br>menentan<br>g<br>penundaa<br>n | tidak<br>menentang<br>atau tidak<br>mendukun<br>g<br>penundaan | sedikit<br>mendukun<br>g<br>penundaan | mendukun<br>g<br>penundaan | sangat<br>mendukun<br>g<br>penundaan |
| 1  | 2                              | 3   | 4  | 5                                     | 6                          | 7                                    |

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***Petunjuk : Mohon Anda membaca baik-baik informasi yang ada, kemudian pilih jawaban Anda dengan melingkari angka yang menunjukkan pendapat Anda dimana.***

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Berdasarkan skenario diatas, keputusan apa yang Anda ambil terkait dengan penundaan pelaporan biaya tersebut?

|  |                                |   |  |   |                                |  |
|--|--------------------------------|---|--|---|--------------------------------|--|
| sangat<br>menentan<br>g<br>penundaa<br>n | menentan<br>g<br>penundaa<br>n | sedikit<br>menentan<br>g<br>penundaa<br>n | tidak<br>menentang<br>atau tidak<br>mendukun<br>g<br>penundaa<br>n | sedikit<br>mendukun<br>g<br>penundaa<br>n | mendukun<br>g<br>penundaa<br>n | sangat<br>mendukun<br>g<br>penundaa<br>n |
| 1  | 2                              | 3   | 4  | 5   | 6                              | 7  |

Dibawah ini adalah *pernyataan mengenai pandangan Anda terhadap profesi Anda, pandangan etis atau tidak pada tindakan yang Anda ambil, dan budaya yang Anda pegang. Ke tiga hal tersebut berkaitan dengan skenario Anda sebagai accounting manager (skenario di atas).*

***Petunjuk :*** *Anda diminta untuk memberikan pendapat dari pernyataan-pernyataan dibawah ini. Mohon baca masing-masing pernyataan dengan hati-hati, kemudian pilih jawaban Anda dengan melingkari angka yang menunjukkan pendapat Anda dimana.*

Keterangan :

1 = Sangat Tidak Setuju (STS)

2 = Tidak Setuju (TS)

3 = Netral (N)

4 = Setuju (S)

5 = Sangat Setuju (SS)

***Kuesioner 1 :*** *mengenai pandangan Anda terhadap profesi Anda (accounting).*

| Pernyataan   | STS | TS | N | S | SS |
|--|-----|----|---|---|----|
| 1. Saya bersedia memberikan perhatian yang lebih banyak agar berhasil dalam profesi saya sebagai accounting.                               | 1   | 2  | 3 | 4 | 5  |
| 2. Saya akan mengatakan kepada orang lain bahwa profesi sebagai accounting adalah profesi yang bagus.                                      | 1   | 2  | 3 | 4 | 5  |
| 3. Saya merasa tidak nyaman dengan profesi yang saya tekuni sebagai accounting.  | 1   | 2  | 3 | 4 | 5  |
| 4. Saya mau menerima banyak pekerjaan dalam rangka untuk mempertahankan pekerjaan yang berhubungan dengan profesi saya sebagai accounting. | 1   | 2  | 3 | 4 | 5  |
| 5. Nilai yang terkandung dalam profesi accounting sangat mirip dengan nilai kehidupan yang saya pegang.                                    | 1   | 2  | 3 | 4 | 5  |

| Pernyataan  | STS | TS | N | S | SS |
|---|-----|----|---|---|----|
| 6. Saya merasa bangga memberitahu orang lain mengenai profesi accounting yang saya alami.   | 1   | 2  | 3 | 4 | 5  |
| 7. Saya dapat bergabung dengan profesi lain selama jenis organisasi tersebut sama dengan organisasi tempat saya bekerja.                              | 1   | 2  | 3 | 4 | 5  |
| 8. Menjadi anggota dari profesi accounting, mampu meningkatkan kinerja saya dalam bekerja.  | 1   | 2  | 3 | 4 | 5  |
| 9. Tidak ada pengaruh pada diri saya apabila saya tidak menekuni profesi accounting.  | 1   | 2  | 3 | 4 | 5  |
| 10. Saya sangat senang karena saya memilih profesi accounting dibandingkan dengan profesi yang lain.  | 1   | 2  | 3 | 4 | 5  |
| 11. Tidak banyak yang saya peroleh dengan tetap bergabung pada profesi accounting.  | 1   | 2  | 3 | 4 | 5  |
| 12. Sering kali, saya berbeda pendapat dengan kebijakan profesi accounting dan hal penting lain yang berkaitan dengan keanggotaan profesi accounting. | 1   | 2  | 3 | 4 | 5  |
| 13. Saya benar-benar peduli dengan kelangsungan dari profesi accounting.  | 1   | 2  | 3 | 4 | 5  |
| 14. Untuk saya, profesi accounting adalah profesi terbaik.  | 1   | 2  | 3 | 4 | 5  |
| 15. Menjadi anggota dari profesi accounting adalah kesalahan saya.  | 1   | 2  | 3 | 4 | 5  |

**Kuesioner 2 : mengenai pandangan etis atau tidak pada tindakan yang Anda ambil.**

| Pernyataan  | STS | TS | N | S | SS |
|---|-----|----|---|---|----|
| 1. Saya sebagai accounting manager harus memastikan bahwa keputusan yang saya ambil tidak pernah dengan sengaja merugikan orang lain. | 1   | 2  | 3 | 4 | 5  |

| Pernyataan   | STS | TS | N | S | SS |
|--|-----|----|---|---|----|
| 2. Perbuatan merugikan orang lain tidak dapat ditolelir, sekecil apapun itu.   | 1   | 2  | 3 | 4 | 5  |
| 3. Adanya potensi merugikan orang lain selalu merupakan hal yang salah, walaupun tindakan tersebut menguntungkan saya.   | 1   | 2  | 3 | 4 | 5  |
| 4. Saya seharusnya tidak pernah membahayakan orang lain secara fisik maupun mental.  | 1   | 2  | 3 | 4 | 5  |
| 5. Saya tidak boleh melakukan tindakan yang mungkin mengancam martabat dan kesejahteraan individu lain.  | 1   | 2  | 3 | 4 | 5  |
| 6. Jika tindakan yang saya lakukan dapat membahayakan orang tidak bersalah, maka tindakan tersebut seharusnya tidak dilakukan.                                 | 1   | 2  | 3 | 4 | 5  |
| 7. Dalam memutuskan untuk melakukan suatu tindakan yang tidak bermoral, saya perlu mempertimbangkan konsekuensi negatif dan positif dari perbuatan tersebut.   | 1   | 2  | 3 | 4 | 5  |
| 8. Martabat dan kesejahteraan masyarakat harus menjadi perhatian penting dalam suatu masyarakat.   | 1   | 2  | 3 | 4 | 5  |
| 9. Keputusan yang merugikan orang lain seharusnya tidak pernah saya ambil.   | 1   | 2  | 3 | 4 | 5  |
| 10. Tindakan moral adalah tindakan yang sesuai dengan tindakan-tindakan yang sifatnya ideal / sempurna.  | 1   | 2  | 3 | 4 | 5  |
| 11. Tidak ada prinsip etika yang begitu penting untuk dijadikan bagian dari kode etik accounting.  | 1   | 2  | 3 | 4 | 5  |
| 12. Aturan-aturan etika berbeda antara satu kelompok dengan yang lain, demikian juga dengan penerapannya yang berbeda antara situasi satu dengan yang lainnya. | 1   | 2  | 3 | 4 | 5  |

| Pernyataan  | STS | TS | N | S | SS |
|---|-----|----|---|---|----|
| 13. Standart moral harus dilihat secara individual, apa yang dilihat orang bermoral dapat dilihat sebagai tindakan tidak bermoral oleh orang lain.  | 1   | 2  | 3 | 4 | 5  |
| 14. Adanya perbedaan dalam sistem atau sikap moral tidak dapat dianggap sebagai suatu perbedaan yang telah menjadi sifat atau karakteristik dari prinsip-prinsip moral.                   | 1   | 2  | 3 | 4 | 5  |
| 15. Pertanyaan mengenai etika tidak dapat dijawab karena bermoral atau tidak tergantung pada individu.  | 1   | 2  | 3 | 4 | 5  |
| 16. Standart moral adalah peraturan pribadi yang mengidentifikasikan bagaimana seseorang seharusnya bertindak laku dan tidak dapat digunakan untuk membuat penilaian terhadap orang lain. | 1   | 2  | 3 | 4 | 5  |
| 17. Pertimbangan etis dalam hubungan interpersonal sangatlah kompleks dimana seseorang diijinkan untuk memiliki kode etik sendiri.  | 1   | 2  | 3 | 4 | 5  |
| 18. Penetapan aturan etika secara tegas, akan menciptakan suatu hubungan manusia yang lebih baik.   | 1   | 2  | 3 | 4 | 5  |
| 19. Suatu kebohongan dapat diijinkan atau tidak sepenuhnya tergantung pada situasi yang ada.  | 1   | 2  | 3 | 4 | 5  |
| 20. Kebohongan dapat dinilai sebagai tindakan bermoral atau tidak bermoral tergantung pada keadaan sekitar.   | 1   | 2  | 3 | 4 | 5  |

**Kuesioner 3 : mengenai budaya yang Anda pegang.**

| Pernyataan   | STS | TS | N | S | SS |
|--|-----|----|---|---|----|
| 1. Petunjuk yang dijabarkan secara rinci merupakan hal yang penting, sehingga saya dapat melakukan tindakan sesuai dengan yang diharapkan. | 1   | 2  | 3 | 4 | 5  |

| Pernyataan   | STS | TS | N | S | SS |
|--|-----|----|---|---|----|
| 2. Mengikuti instruksi dan prosedur adalah hal yang sangat penting.                            | 1   | 2  | 3 | 4 | 5  |
| 3. Peraturan adalah hal yang sangat penting karena memberitahukan hal yang harus saya lakukan. | 1   | 2  | 3 | 4 | 5  |
| 4. Standarisasi prosedur pekerjaan sangat membantu.  | 1   | 2  | 3 | 4 | 5  |
| 5. Instruksi untuk melakukan pekerjaan sangat penting.   | 1   | 2  | 3 | 4 | 5  |
| 6. Saya harus mengorbankan kepentingan diri sendiri untuk kepentingan kelompok.                | 1   | 2  | 3 | 4 | 5  |
| 7. Saya harus mengikuti kelompok walaupun melalui kesulitan / rintangan.                       | 1   | 2  | 3 | 4 | 5  |
| 8. Kesejahteraan kelompok lebih penting daripada penghargaan untuk diri sendiri.               | 1   | 2  | 3 | 4 | 5  |
| 9. Kesuksesan kelompok lebih penting daripada kesuksesan pribadi.                              | 1   | 2  | 3 | 4 | 5  |
| 10. Saya seharusnya mengejar tujuan pribadi setelah mempertimbangkan kesejahteraan kelompok.   | 1   | 2  | 3 | 4 | 5  |
| 11. Loyalitas terhadap kelompok adalah hal yang utama, meskipun diri sendiri merasa menderita. | 1   | 2  | 3 | 4 | 5  |

**Data Responden :**

NIM :

Jenis Kelamin : L / P

Umur :

Asal Sekolah : SMA / SMK

Jurusan Di Sekolah : 1. IPA / IPS / Bahasa (SMA)

2. Akuntansi / Non Akuntansi (SMK)

*NB : Coret yang tidak perlu !!*





**Lampiran 2 : Hasil Input Data**

| <b>NIM</b> | <b>KELAMIN</b> | <b>UMUR</b> | <b>SEKOLAH</b> | <b>JURUSAN</b> | <b>PB</b> | <b>ML</b> |
|------------|----------------|-------------|----------------|----------------|-----------|-----------|
| 12.60.0015 | L              | 21          | SMA            | IPS            | 1         | 5         |
| 12.60.0019 | P              | 21          | SMA            | IPA            | 1         | 2         |
| 12.60.0060 | P              | 21          | SMA            | IPA            | 1         | 3         |
| 12.60.0117 | P              | 21          | SMA            | IPS            | 1         | 2         |
| 12.60.0182 | L              | 21          | SMA            | IPS            | 1         | 5         |
| 12.60.0264 | P              | 22          | SMK            | NON            | 1         | 5         |
| 13.60.0002 | P              | 20          | SMA            | IPA            | 1         | 7         |
| 13.60.0007 | P              | 20          | SMA            | IPS            | 1         | 2         |
| 13.60.0015 | P              | 20          | SMA            | IPS            | 1         | 3         |
| 13.60.0020 | P              | 20          | SMA            | IPS            | 1         | 1         |
| 13.60.0032 | P              | 20          | SMA            | IPS            | 1         | 7         |
| 13.60.0034 | P              | 20          | SMA            | IPS            | 1         | 1         |
| 13.60.0043 | P              | 21          | SMA            | IPS            | 1         | 2         |
| 13.60.0050 | P              | 20          | SMA            | IPS            | 1         | 5         |
| 13.60.0057 | P              | 20          | SMA            | IPS            | 1         | 3         |
| 13.60.0064 | P              | 20          | SMA            | IPA            | 1         | 5         |
| 13.60.0072 | P              | 20          | SMA            | IPA            | 1         | 6         |
| 13.60.0088 | P              | 20          | SMA            | IPS            | 1         | 2         |
| 13.60.0089 | P              | 20          | SMA            | IPA            | 1         | 3         |
| 13.60.0103 | P              | 20          | SMA            | IPS            | 1         | 5         |
| 13.60.0104 | P              | 20          | SMA            | IPS            | 1         | 3         |
| 13.60.0126 | P              | 20          | SMK            | AKT            | 1         | 5         |
| 13.60.0127 | P              | 20          | SMK            | AKT            | 1         | 4         |
| 13.60.0131 | L              | 20          | SMA            | IPS            | 2         | 2         |
| 13.60.0137 | L              | 20          | SMA            | IPS            | 2         | 3         |
| 13.60.0139 | P              | 20          | SMA            | IPA            | 2         | 2         |
| 13.60.0141 | L              | 20          | SMA            | IPS            | 2         | 2         |
| 13.60.0143 | P              | 20          | SMA            | IPS            | 2         | 2         |
| 13.60.0146 | P              | 19          | SMA            | IPA            | 2         | 3         |
| 13.60.0147 | P              | 20          | SMA            | IPA            | 2         | 3         |
| 13.60.0180 | P              | 20          | SMK            | AKT            | 2         | 2         |
| 13.60.0182 | P              | 20          | SMA            | IPA            | 2         | 1         |
| 13.60.0183 | P              | 20          | SMA            | IPS            | 2         | 1         |
| 13.60.0186 | P              | 20          | SMK            | NON            | 2         | 2         |
| 13.60.0188 | P              | 20          | SMA            | IPS            | 2         | 2         |
| 13.60.0189 | L              | 21          | SMA            | IPS            | 2         | 1         |
| 13.60.0190 | P              | 20          | SMA            | IPS            | 2         | 3         |
| 13.60.0196 | L              | 20          | SMA            | IPS            | 2         | 2         |

| NIM        | KELAMIN | UMUR | SEKOLAH | JURUSAN | PB | ML |
|------------|---------|------|---------|---------|----|----|
| 13.60.0206 | P       | 20   | SMA     | IPA     | 2  | 3  |
| 13.60.0212 | P       | 20   | SMA     | IPA     | 2  | 1  |
| 13.60.0218 | P       | 19   | SMA     | IPS     | 2  | 1  |
| 13.60.0231 | P       | 19   | SMA     | IPS     | 2  | 1  |
| 13.60.0232 | P       | 20   | SMA     | IPA     | 2  | 3  |
| 12.60.0001 | P       | 22   | SMA     | IPA     | 2  | 2  |
| 12.60.0008 | P       | 20   | SMA     | IPS     | 2  | 1  |
| 12.60.0054 | P       | 21   | SMA     | IPA     | 2  | 3  |
| 12.60.0075 | P       | 21   | SMA     | IPA     | 2  | 1  |
| 12.60.0092 | P       | 21   | SMA     | IPA     | 2  | 3  |
| 12.60.0101 | P       | 21   | SMA     | IPS     | 2  | 2  |
| 13.60.0001 | L       | 20   | SMA     | IPS     | 2  | 2  |
| 13.60.0003 | L       | 20   | SMA     | IPA     | 2  | 2  |
| 13.60.0011 | P       | 20   | SMA     | IPS     | 1  | 5  |
| 13.60.0013 | P       | 20   | SMA     | IPS     | 1  | 4  |
| 13.60.0019 | P       | 20   | SMA     | IPA     | 1  | 5  |
| 13.60.0033 | P       | 20   | SMA     | IPS     | 1  | 6  |
| 13.60.0037 | L       | 21   | SMA     | IPS     | 1  | 6  |
| 13.60.0038 | P       | 20   | SMA     | IPS     | 1  | 5  |
| 13.60.0044 | P       | 20   | SMA     | IPA     | 1  | 6  |
| 13.60.0046 | P       | 20   | SMA     | IPS     | 1  | 6  |
| 13.60.0062 | P       | 20   | SMA     | IPS     | 1  | 7  |
| 13.60.0065 | P       | 20   | SMA     | IPA     | 1  | 7  |
| 13.60.0067 | P       | 21   | SMA     | IPA     | 1  | 6  |
| 13.60.0071 | L       | 20   | SMA     | IPA     | 1  | 6  |
| 13.60.0078 | L       | 20   | SMK     | NON     | 1  | 5  |
| 13.60.0083 | P       | 20   | SMA     | IPS     | 1  | 6  |
| 13.60.0085 | P       | 20   | SMA     | IPS     | 1  | 6  |
| 13.60.0090 | L       | 21   | SMA     | IPS     | 1  | 7  |
| 13.60.0092 | P       | 20   | SMA     | IPS     | 1  | 6  |
| 13.60.0096 | L       | 20   | SMA     | IPA     | 1  | 5  |
| 13.60.0101 | L       | 20   | SMA     | IPS     | 1  | 5  |
| 13.60.0105 | L       | 20   | SMA     | IPS     | 1  | 7  |
| 13.60.0106 | L       | 20   | SMA     | IPA     | 2  | 6  |
| 13.60.0111 | P       | 20   | SMA     | IPS     | 2  | 7  |
| 13.60.0121 | P       | 19   | SMA     | IPA     | 2  | 5  |
| 13.60.0130 | L       | 20   | SMA     | IPS     | 2  | 5  |
| 13.60.0133 | P       | 20   | SMA     | IPS     | 2  | 4  |
| 13.60.0134 | P       | 19   | SMA     | IPA     | 2  | 4  |
| 13.60.0138 | P       | 20   | SMA     | IPS     | 2  | 4  |

| NIM        | KELAMIN | UMUR | SEKOLAH | JURUSAN | PB | ML |
|------------|---------|------|---------|---------|----|----|
| 13.60.0151 | L       | 20   | SMA     | IPS     | 2  | 4  |
| 13.60.0156 | L       | 20   | SMA     | IPS     | 2  | 5  |
| 13.60.0157 | P       | 20   | SMA     | IPA     | 2  | 4  |
| 13.60.0159 | L       | 20   | SMA     | IPA     | 2  | 4  |
| 13.60.0161 | P       | 20   | SMA     | IPA     | 2  | 5  |
| 13.60.0173 | P       | 20   | SMK     | AKT     | 2  | 5  |
| 13.60.0184 | L       | 20   | SMA     | IPS     | 2  | 4  |
| 13.60.0185 | L       | 20   | SMA     | IPS     | 2  | 6  |
| 13.60.0200 | L       | 20   | SMA     | IPA     | 2  | 6  |
| 13.60.0221 | P       | 20   | SMA     | IPA     | 2  | 6  |
| 13.60.0225 | P       | 20   | SMA     | IPS     | 2  | 7  |
| 13.60.0227 | P       | 20   | SMA     | IPS     | 2  | 7  |
| 13.60.0235 | P       | 20   | SMA     | IPA     | 2  | 6  |
| 13.60.0243 | P       | 20   | SMA     | IPA     | 2  | 4  |
| 13.60.0248 | P       | 20   | SMA     | IPS     | 2  | 4  |
| 13.60.0251 | P       | 20   | SMA     | IPA     | 2  | 4  |

| KPRO<br>F1 | KPRO<br>F2 | KPRO<br>F3 | KPRO<br>F4 | KPRO<br>F5 | KPRO<br>F6 | KPRO<br>F7 | KPRO<br>F8 |
|------------|------------|------------|------------|------------|------------|------------|------------|
| 2          | 2          | 3          | 3          | 2          | 1          | 3          | 2          |
| 4          | 3          | 4          | 3          | 3          | 3          | 3          | 4          |
| 4          | 3          | 4          | 4          | 4          | 4          | 3          | 4          |
| 4          | 4          | 4          | 3          | 3          | 4          | 3          | 4          |
| 2          | 1          | 3          | 3          | 2          | 3          | 3          | 3          |
| 1          | 3          | 3          | 2          | 2          | 3          | 2          | 2          |
| 2          | 2          | 2          | 2          | 2          | 2          | 2          | 2          |
| 4          | 4          | 4          | 4          | 4          | 4          | 4          | 4          |
| 4          | 5          | 4          | 4          | 3          | 4          | 3          | 3          |
| 5          | 3          | 5          | 5          | 5          | 5          | 4          | 5          |
| 1          | 1          | 1          | 1          | 1          | 1          | 3          | 1          |
| 5          | 3          | 3          | 4          | 4          | 5          | 4          | 5          |
| 4          | 4          | 4          | 4          | 3          | 4          | 4          | 3          |
| 2          | 2          | 2          | 2          | 2          | 1          | 1          | 2          |
| 4          | 4          | 3          | 3          | 3          | 5          | 3          | 4          |
| 2          | 2          | 2          | 3          | 2          | 2          | 3          | 2          |
| 2          | 2          | 3          | 1          | 3          | 2          | 2          | 2          |
| 3          | 4          | 3          | 4          | 3          | 4          | 3          | 4          |
| 4          | 3          | 4          | 4          | 3          | 4          | 4          | 4          |
| 2          | 2          | 2          | 2          | 2          | 3          | 3          | 3          |
| 4          | 4          | 4          | 4          | 3          | 4          | 4          | 4          |

| KPRO<br>F1 | KPRO<br>F2 | KPRO<br>F3 | KPRO<br>F4 | KPRO<br>F5 | KPRO<br>F6 | KPRO<br>F7 | KPRO<br>F8 |
|------------|------------|------------|------------|------------|------------|------------|------------|
| 3          | 2          | 2          | 3          | 2          | 2          | 2          | 2          |
| 4          | 4          | 4          | 3          | 4          | 4          | 3          | 4          |
| 5          | 5          | 3          | 5          | 4          | 4          | 3          | 5          |
| 4          | 4          | 4          | 4          | 3          | 4          | 3          | 4          |
| 4          | 4          | 5          | 4          | 4          | 4          | 3          | 5          |
| 3          | 3          | 3          | 3          | 4          | 3          | 4          | 3          |
| 5          | 3          | 5          | 5          | 4          | 3          | 4          | 4          |
| 4          | 4          | 4          | 4          | 3          | 4          | 4          | 4          |
| 4          | 4          | 3          | 3          | 4          | 4          | 3          | 4          |
| 4          | 4          | 4          | 4          | 3          | 4          | 3          | 4          |
| 4          | 3          | 4          | 4          | 5          | 4          | 4          | 5          |
| 5          | 4          | 5          | 5          | 5          | 5          | 3          | 5          |
| 4          | 4          | 3          | 4          | 4          | 4          | 4          | 4          |
| 5          | 5          | 3          | 3          | 4          | 5          | 3          | 4          |
| 4          | 4          | 5          | 4          | 3          | 5          | 3          | 4          |
| 4          | 4          | 3          | 3          | 3          | 3          | 4          | 4          |
| 5          | 5          | 5          | 4          | 5          | 5          | 3          | 5          |
| 4          | 4          | 4          | 3          | 3          | 4          | 4          | 4          |
| 4          | 4          | 4          | 3          | 3          | 4          | 4          | 4          |
| 4          | 4          | 3          | 4          | 4          | 4          | 4          | 4          |
| 4          | 4          | 4          | 4          | 4          | 4          | 5          | 3          |
| 5          | 5          | 4          | 4          | 4          | 4          | 4          | 5          |
| 5          | 3          | 4          | 3          | 3          | 4          | 3          | 4          |
| 3          | 4          | 4          | 4          | 3          | 3          | 5          | 3          |
| 4          | 4          | 4          | 3          | 3          | 3          | 4          | 4          |
| 5          | 5          | 5          | 5          | 5          | 5          | 3          | 5          |
| 4          | 4          | 4          | 4          | 4          | 4          | 4          | 4          |
| 4          | 4          | 4          | 4          | 4          | 3          | 4          | 4          |
| 4          | 4          | 4          | 4          | 4          | 4          | 4          | 4          |
| 4          | 4          | 4          | 4          | 4          | 4          | 4          | 4          |
| 2          | 2          | 2          | 3          | 3          | 2          | 3          | 2          |
| 2          | 2          | 3          | 3          | 3          | 2          | 2          | 2          |
| 3          | 3          | 3          | 3          | 3          | 2          | 3          | 3          |
| 2          | 2          | 2          | 3          | 3          | 2          | 2          | 2          |
| 2          | 2          | 2          | 2          | 2          | 2          | 3          | 2          |
| 2          | 3          | 3          | 3          | 3          | 2          | 2          | 3          |
| 2          | 2          | 3          | 2          | 2          | 2          | 2          | 2          |
| 2          | 2          | 5          | 2          | 1          | 1          | 2          | 2          |
| 2          | 3          | 3          | 2          | 3          | 3          | 2          | 3          |

| KPRO<br>F1 | KPRO<br>F2 | KPRO<br>F3 | KPRO<br>F4 | KPRO<br>F5 | KPRO<br>F6 | KPRO<br>F7 | KPRO<br>F8 |
|------------|------------|------------|------------|------------|------------|------------|------------|
| 1          | 2          | 3          | 3          | 3          | 3          | 2          | 3          |
| 2          | 1          | 3          | 3          | 2          | 2          | 1          | 1          |
| 1          | 2          | 2          | 2          | 3          | 1          | 2          | 1          |
| 2          | 3          | 2          | 2          | 2          | 3          | 3          | 2          |
| 2          | 3          | 3          | 2          | 2          | 1          | 3          | 3          |
| 2          | 3          | 2          | 3          | 3          | 3          | 3          | 2          |
| 1          | 2          | 2          | 2          | 3          | 1          | 3          | 2          |
| 2          | 3          | 2          | 2          | 2          | 2          | 2          | 2          |
| 1          | 1          | 2          | 2          | 2          | 2          | 3          | 1          |
| 2          | 3          | 2          | 2          | 3          | 2          | 2          | 2          |
| 2          | 1          | 2          | 2          | 2          | 2          | 3          | 1          |
| 2          | 2          | 2          | 2          | 2          | 2          | 2          | 3          |
| 2          | 2          | 2          | 3          | 2          | 1          | 2          | 2          |
| 2          | 3          | 3          | 3          | 2          | 3          | 3          | 2          |
| 2          | 2          | 2          | 3          | 3          | 2          | 3          | 2          |
| 5          | 3          | 4          | 4          | 3          | 5          | 3          | 4          |
| 3          | 4          | 4          | 3          | 4          | 4          | 3          | 4          |
| 4          | 4          | 4          | 4          | 3          | 4          | 4          | 4          |
| 5          | 4          | 4          | 4          | 3          | 4          | 3          | 4          |
| 3          | 2          | 2          | 3          | 2          | 3          | 3          | 2          |
| 5          | 5          | 4          | 4          | 4          | 4          | 4          | 4          |
| 5          | 5          | 3          | 4          | 4          | 5          | 4          | 5          |
| 2          | 3          | 3          | 3          | 2          | 2          | 3          | 3          |
| 1          | 2          | 3          | 2          | 3          | 1          | 3          | 3          |
| 5          | 4          | 3          | 4          | 3          | 4          | 3          | 5          |
| 3          | 2          | 2          | 2          | 3          | 2          | 2          | 2          |
| 2          | 2          | 2          | 3          | 3          | 2          | 3          | 2          |
| 2          | 2          | 2          | 2          | 3          | 2          | 3          | 2          |
| 2          | 2          | 2          | 2          | 2          | 2          | 2          | 2          |
| 2          | 3          | 2          | 2          | 3          | 2          | 2          | 3          |
| 2          | 2          | 2          | 2          | 3          | 2          | 2          | 2          |
| 4          | 4          | 4          | 4          | 4          | 4          | 3          | 4          |
| 4          | 3          | 4          | 4          | 4          | 3          | 4          | 4          |
| 4          | 4          | 4          | 3          | 4          | 4          | 3          | 4          |

| KPROF<br>9 | KPROF1<br>0 | KPROF1<br>1 | KPROF1<br>2 | KPROF1<br>3 | KPROF1<br>4 | KPROF1<br>5 |
|------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 3          | 2           | 3           | 3           | 2           | 3           | 2           |
| 3          | 3           | 3           | 3           | 4           | 4           | 4           |

| KPROF<br>9 | KPROF1<br>0 | KPROF1<br>1 | KPROF1<br>2 | KPROF1<br>3 | KPROF1<br>4 | KPROF1<br>5 |
|------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 3          | 4           | 4           | 3           | 4           | 3           | 4           |
| 4          | 4           | 4           | 3           | 4           | 4           | 4           |
| 2          | 3           | 3           | 3           | 3           | 3           | 3           |
| 2          | 3           | 3           | 2           | 2           | 3           | 2           |
| 2          | 2           | 2           | 2           | 2           | 2           | 2           |
| 3          | 4           | 4           | 3           | 4           | 4           | 4           |
| 3          | 4           | 4           | 3           | 4           | 4           | 5           |
| 5          | 5           | 5           | 3           | 5           | 5           | 5           |
| 3          | 3           | 2           | 1           | 1           | 3           | 1           |
| 5          | 5           | 4           | 3           | 5           | 5           | 4           |
| 3          | 4           | 4           | 4           | 3           | 4           | 4           |
| 2          | 2           | 1           | 2           | 2           | 2           | 2           |
| 3          | 4           | 3           | 3           | 4           | 3           | 3           |
| 2          | 2           | 2           | 2           | 3           | 3           | 2           |
| 3          | 1           | 3           | 3           | 3           | 3           | 2           |
| 3          | 3           | 4           | 4           | 3           | 3           | 3           |
| 3          | 3           | 4           | 4           | 4           | 5           | 5           |
| 2          | 3           | 3           | 1           | 2           | 2           | 3           |
| 4          | 3           | 4           | 4           | 4           | 4           | 5           |
| 2          | 2           | 2           | 3           | 3           | 2           | 2           |
| 3          | 4           | 4           | 4           | 3           | 3           | 4           |
| 4          | 3           | 5           | 3           | 4           | 3           | 5           |
| 3          | 4           | 4           | 3           | 4           | 4           | 4           |
| 4          | 4           | 4           | 4           | 4           | 4           | 4           |
| 4          | 3           | 3           | 3           | 3           | 3           | 3           |
| 4          | 4           | 4           | 4           | 5           | 5           | 5           |
| 3          | 3           | 4           | 3           | 4           | 4           | 4           |
| 3          | 3           | 3           | 3           | 4           | 4           | 3           |
| 5          | 4           | 4           | 3           | 5           | 4           | 5           |
| 3          | 4           | 4           | 4           | 4           | 4           | 5           |
| 5          | 5           | 5           | 5           | 5           | 5           | 5           |
| 3          | 4           | 4           | 3           | 4           | 3           | 3           |
| 3          | 5           | 3           | 3           | 3           | 4           | 3           |
| 3          | 4           | 4           | 3           | 5           | 5           | 5           |
| 3          | 3           | 3           | 3           | 3           | 3           | 3           |
| 3          | 4           | 4           | 3           | 4           | 4           | 4           |
| 3          | 3           | 4           | 3           | 4           | 3           | 4           |
| 4          | 4           | 4           | 4           | 4           | 4           | 4           |
| 4          | 4           | 4           | 4           | 4           | 4           | 4           |

| KPROF<br>9 | KPROF1<br>0 | KPROF1<br>1 | KPROF1<br>2 | KPROF1<br>3 | KPROF1<br>4 | KPROF1<br>5 |
|------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 3          | 4           | 4           | 4           | 4           | 4           | 4           |
| 3          | 3           | 4           | 4           | 4           | 3           | 3           |
| 4          | 3           | 3           | 5           | 4           | 4           | 4           |
| 5          | 4           | 4           | 5           | 4           | 4           | 4           |
| 3          | 4           | 4           | 3           | 4           | 4           | 4           |
| 3          | 3           | 4           | 4           | 4           | 3           | 3           |
| 4          | 4           | 4           | 4           | 4           | 4           | 4           |
| 4          | 3           | 4           | 4           | 4           | 3           | 4           |
| 4          | 4           | 4           | 4           | 4           | 4           | 5           |
| 5          | 5           | 4           | 5           | 4           | 5           | 4           |
| 3          | 2           | 2           | 2           | 2           | 2           | 2           |
| 3          | 3           | 2           | 2           | 2           | 3           | 2           |
| 1          | 2           | 2           | 2           | 2           | 2           | 3           |
| 2          | 2           | 2           | 2           | 3           | 2           | 2           |
| 2          | 2           | 2           | 3           | 2           | 2           | 2           |
| 3          | 2           | 3           | 3           | 3           | 1           | 3           |
| 3          | 3           | 2           | 2           | 3           | 3           | 2           |
| 3          | 2           | 2           | 3           | 3           | 1           | 1           |
| 3          | 3           | 3           | 2           | 2           | 2           | 3           |
| 3          | 3           | 2           | 3           | 3           | 3           | 3           |
| 3          | 2           | 1           | 2           | 2           | 2           | 3           |
| 3          | 2           | 2           | 3           | 2           | 1           | 2           |
| 2          | 2           | 3           | 1           | 2           | 3           | 3           |
| 2          | 3           | 3           | 3           | 3           | 2           | 1           |
| 3          | 3           | 2           | 3           | 3           | 3           | 2           |
| 2          | 2           | 2           | 2           | 3           | 2           | 2           |
| 2          | 2           | 2           | 2           | 2           | 1           | 1           |
| 2          | 2           | 2           | 3           | 2           | 1           | 2           |
| 3          | 2           | 2           | 2           | 2           | 3           | 2           |
| 3          | 1           | 2           | 3           | 2           | 1           | 1           |
| 3          | 2           | 2           | 2           | 1           | 1           | 3           |
| 2          | 2           | 2           | 2           | 2           | 2           | 1           |
| 3          | 3           | 3           | 3           | 2           | 3           | 3           |
| 3          | 2           | 3           | 3           | 2           | 3           | 2           |
| 3          | 3           | 5           | 3           | 4           | 3           | 5           |
| 4          | 3           | 4           | 3           | 3           | 4           | 4           |
| 3          | 4           | 3           | 3           | 4           | 4           | 4           |
| 3          | 4           | 4           | 3           | 4           | 4           | 4           |
| 3          | 2           | 3           | 3           | 3           | 2           | 2           |





| I1 | I2 | I3 | I4 | I5 | I6 | I7 | I8 | I9 | I10 |
|----|----|----|----|----|----|----|----|----|-----|
| 5  | 3  | 4  | 5  | 5  | 5  | 5  | 4  | 5  | 3   |
| 4  | 3  | 4  | 4  | 4  | 4  | 4  | 4  | 5  | 4   |
| 1  | 1  | 2  | 1  | 2  | 1  | 2  | 2  | 2  | 2   |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 3   |
| 5  | 3  | 4  | 4  | 5  | 5  | 4  | 5  | 5  | 5   |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 4  | 3  | 4  | 4  | 4  | 4  | 4  | 5  | 5  | 4   |
| 5  | 5  | 4  | 5  | 4  | 5  | 5  | 4  | 5  | 5   |
| 5  | 4  | 5  | 4  | 5  | 5  | 4  | 5  | 5  | 4   |
| 4  | 4  | 3  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 4  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5   |
| 5  | 5  | 4  | 3  | 4  | 5  | 5  | 5  | 5  | 4   |
| 4  | 4  | 4  | 4  | 4  | 4  | 5  | 4  | 4  | 4   |
| 5  | 5  | 5  | 5  | 5  | 5  | 4  | 5  | 5  | 4   |
| 4  | 5  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 4  | 4  | 3  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 4  | 4  | 3  | 4  | 3  | 4  | 3  | 4  | 3  | 4   |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 5  | 5  | 5   |
| 5  | 4  | 4  | 5  | 5  | 4  | 4  | 4  | 5  | 4   |
| 3  | 3  | 3  | 3  | 3  | 3  | 2  | 1  | 1  | 5   |
| 1  | 2  | 2  | 3  | 2  | 3  | 2  | 3  | 2  | 3   |
| 4  | 3  | 4  | 4  | 4  | 4  | 5  | 4  | 4  | 4   |
| 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5   |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 4  | 4  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5   |
| 4  | 4  | 4  | 5  | 5  | 4  | 5  | 4  | 5  | 4   |
| 5  | 5  | 4  | 4  | 4  | 5  | 4  | 5  | 5  | 4   |
| 4  | 5  | 5  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 4  | 4  | 4  | 5  | 4  | 5  | 4  | 5  | 4  | 4   |
| 3  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 3  | 3   |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 4  | 3  | 3  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 5  | 4  | 3  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 5  | 3  | 3  | 3  | 4  | 4  | 4  | 3  | 3  | 4   |
| 5  | 5  | 4  | 5  | 5  | 4  | 4  | 4  | 5  | 3   |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 5  | 4  | 4  | 5  | 5  | 5  | 5  | 5  | 4  | 4   |
| 5  | 5  | 4  | 5  | 5  | 5  | 4  | 4  | 5  | 4   |

| I1 | I2 | I3 | I4 | I5 | I6 | I7 | I8 | I9 | I10 |
|----|----|----|----|----|----|----|----|----|-----|
| 5  | 3  | 3  | 5  | 5  | 5  | 5  | 5  | 3  | 3   |
| 5  | 4  | 3  | 5  | 5  | 5  | 5  | 5  | 4  | 4   |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 3  | 4  | 4   |
| 4  | 4  | 4  | 5  | 5  | 4  | 4  | 4  | 4  | 4   |
| 4  | 5  | 4  | 4  | 4  | 5  | 4  | 4  | 5  | 4   |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 5  | 4  | 4   |
| 4  | 3  | 4  | 4  | 4  | 4  | 4  | 4  | 3  | 3   |
| 3  | 4  | 3  | 4  | 4  | 4  | 3  | 4  | 3  | 4   |
| 5  | 5  | 5  | 4  | 4  | 5  | 5  | 5  | 5  | 5   |
| 5  | 5  | 3  | 5  | 5  | 5  | 5  | 4  | 5  | 5   |
| 4  | 4  | 4  | 4  | 3  | 4  | 4  | 4  | 4  | 4   |
| 4  | 4  | 3  | 3  | 3  | 4  | 4  | 4  | 3  | 3   |
| 4  | 4  | 4  | 4  | 5  | 4  | 4  | 3  | 4  | 3   |
| 4  | 3  | 3  | 4  | 4  | 4  | 4  | 3  | 4  | 3   |
| 4  | 4  | 3  | 4  | 4  | 4  | 5  | 3  | 3  | 4   |
| 4  | 3  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 3  | 4  | 3  | 4  | 5  | 4  | 4  | 3  | 4  | 4   |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 5  | 5  | 5  | 5  | 5  | 4  | 5  | 5  | 5  | 4   |
| 4  | 3  | 3  | 3  | 3  | 3  | 3  | 4  | 4  | 3   |
| 4  | 5  | 4  | 4  | 4  | 4  | 5  | 5  | 4  | 3   |
| 4  | 3  | 3  | 4  | 4  | 4  | 3  | 4  | 3  | 4   |
| 5  | 5  | 5  | 5  | 4  | 4  | 4  | 5  | 4  | 3   |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 2  | 3  | 2  | 1  | 1  | 1  | 1  | 2  | 3  | 3   |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 5  | 4  | 3  | 5  | 5  | 5  | 4  | 5  | 4  | 5   |
| 4  | 5  | 4  | 4  | 4  | 4  | 5  | 5  | 4  | 5   |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 4  | 3  | 3  | 4  | 5  | 4  | 4  | 5  | 4  | 2   |
| 4  | 4  | 4  | 4  | 4  | 5  | 4  | 4  | 4  | 4   |

| R1 | R2 | R3 | R4 | R5 | R6 | R7 | R8 | R9 | R10 |
|----|----|----|----|----|----|----|----|----|-----|
| 2  | 3  | 2  | 3  | 3  | 2  | 3  | 3  | 3  | 3   |
| 3  | 3  | 2  | 2  | 3  | 2  | 3  | 3  | 2  | 2   |
| 2  | 3  | 2  | 3  | 3  | 2  | 3  | 2  | 3  | 2   |
| 2  | 2  | 3  | 2  | 3  | 2  | 2  | 3  | 2  | 2   |
| 3  | 3  | 3  | 3  | 2  | 3  | 2  | 2  | 2  | 2   |
| 2  | 2  | 3  | 2  | 3  | 3  | 3  | 2  | 2  | 3   |

| R1 | R2 | R3 | R4 | R5 | R6 | R7 | R8 | R9 | R10 |
|----|----|----|----|----|----|----|----|----|-----|
| 2  | 3  | 3  | 3  | 3  | 2  | 2  | 3  | 2  | 2   |
| 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3   |
| 2  | 2  | 3  | 2  | 3  | 3  | 3  | 2  | 2  | 2   |
| 1  | 3  | 3  | 3  | 3  | 3  | 1  | 2  | 1  | 1   |
| 1  | 3  | 3  | 3  | 3  | 1  | 1  | 2  | 1  | 1   |
| 3  | 2  | 3  | 3  | 2  | 3  | 2  | 2  | 2  | 1   |
| 2  | 2  | 3  | 2  | 2  | 3  | 2  | 3  | 2  | 2   |
| 1  | 3  | 3  | 2  | 2  | 3  | 3  | 3  | 2  | 3   |
| 3  | 2  | 3  | 3  | 3  | 2  | 3  | 3  | 3  | 3   |
| 2  | 2  | 2  | 3  | 2  | 2  | 2  | 3  | 2  | 2   |
| 2  | 2  | 2  | 2  | 2  | 2  | 3  | 2  | 1  | 2   |
| 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3   |
| 2  | 3  | 3  | 2  | 1  | 3  | 3  | 2  | 2  | 3   |
| 3  | 3  | 3  | 2  | 3  | 2  | 3  | 2  | 2  | 3   |
| 2  | 3  | 1  | 3  | 2  | 2  | 2  | 3  | 2  | 3   |
| 2  | 1  | 3  | 2  | 3  | 3  | 2  | 2  | 3  | 3   |
| 2  | 2  | 3  | 3  | 2  | 3  | 2  | 3  | 3  | 2   |
| 1  | 2  | 3  | 2  | 2  | 3  | 2  | 3  | 1  | 1   |
| 2  | 2  | 3  | 3  | 2  | 2  | 1  | 3  | 2  | 3   |
| 2  | 2  | 2  | 2  | 2  | 2  | 2  | 2  | 2  | 2   |
| 2  | 3  | 2  | 3  | 3  | 3  | 3  | 3  | 3  | 3   |
| 2  | 2  | 3  | 3  | 2  | 3  | 2  | 3  | 2  | 3   |
| 2  | 2  | 3  | 3  | 2  | 3  | 3  | 2  | 2  | 2   |
| 3  | 3  | 2  | 3  | 3  | 3  | 3  | 2  | 2  | 2   |
| 1  | 1  | 2  | 3  | 3  | 3  | 2  | 3  | 3  | 3   |
| 2  | 1  | 2  | 3  | 2  | 3  | 2  | 3  | 2  | 3   |
| 1  | 3  | 3  | 2  | 3  | 2  | 3  | 3  | 3  | 2   |
| 2  | 2  | 3  | 2  | 3  | 3  | 3  | 3  | 2  | 2   |
| 3  | 1  | 3  | 3  | 3  | 3  | 2  | 3  | 3  | 2   |
| 1  | 1  | 2  | 3  | 2  | 2  | 3  | 2  | 2  | 3   |
| 2  | 2  | 3  | 3  | 3  | 3  | 3  | 2  | 3  | 3   |
| 1  | 3  | 3  | 3  | 3  | 3  | 3  | 2  | 3  | 2   |
| 3  | 3  | 2  | 3  | 3  | 2  | 3  | 3  | 2  | 3   |
| 2  | 2  | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3   |
| 3  | 3  | 3  | 3  | 2  | 3  | 3  | 2  | 3  | 3   |
| 1  | 3  | 2  | 3  | 2  | 3  | 3  | 2  | 3  | 2   |
| 2  | 3  | 3  | 3  | 3  | 3  | 2  | 2  | 3  | 3   |
| 2  | 3  | 2  | 3  | 1  | 3  | 3  | 3  | 3  | 2   |
| 2  | 1  | 2  | 1  | 2  | 2  | 2  | 1  | 3  | 3   |
| 2  | 2  | 3  | 2  | 3  | 2  | 3  | 3  | 3  | 3   |

| R1 | R2 | R3 | R4 | R5 | R6 | R7 | R8 | R9 | R10 |
|----|----|----|----|----|----|----|----|----|-----|
| 2  | 2  | 3  | 2  | 1  | 3  | 2  | 3  | 2  | 1   |
| 2  | 3  | 2  | 3  | 2  | 1  | 3  | 3  | 2  | 2   |
| 1  | 3  | 1  | 3  | 2  | 3  | 2  | 3  | 2  | 2   |
| 2  | 2  | 3  | 3  | 3  | 1  | 2  | 3  | 2  | 3   |
| 2  | 3  | 2  | 3  | 3  | 3  | 3  | 3  | 2  | 1   |
| 4  | 4  | 4  | 4  | 4  | 4  | 3  | 4  | 3  | 3   |
| 3  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 3   |
| 3  | 4  | 3  | 4  | 4  | 4  | 3  | 4  | 4  | 5   |
| 4  | 4  | 4  | 3  | 4  | 4  | 4  | 5  | 3  | 4   |
| 4  | 4  | 3  | 3  | 3  | 4  | 4  | 4  | 4  | 3   |
| 3  | 3  | 4  | 3  | 3  | 4  | 4  | 5  | 4  | 3   |
| 4  | 4  | 4  | 4  | 4  | 4  | 3  | 4  | 3  | 4   |
| 5  | 5  | 5  | 3  | 3  | 4  | 3  | 3  | 4  | 2   |
| 5  | 4  | 4  | 3  | 4  | 5  | 3  | 4  | 5  | 5   |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 4  | 4  | 4  | 3  | 3  | 4  | 5  | 5  | 4  | 4   |
| 4  | 5  | 4  | 4  | 4  | 5  | 4  | 5  | 4  | 4   |
| 4  | 4  | 3  | 4  | 3  | 4  | 4  | 4  | 3  | 3   |
| 4  | 5  | 5  | 3  | 5  | 4  | 5  | 4  | 4  | 4   |
| 4  | 4  | 4  | 4  | 4  | 3  | 4  | 4  | 4  | 4   |
| 4  | 5  | 5  | 4  | 4  | 4  | 5  | 4  | 4  | 4   |
| 4  | 5  | 5  | 4  | 5  | 4  | 4  | 5  | 4  | 4   |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 5  | 4  | 4   |
| 4  | 3  | 4  | 3  | 3  | 4  | 4  | 3  | 4  | 3   |
| 3  | 4  | 4  | 4  | 3  | 4  | 4  | 5  | 5  | 4   |
| 4  | 4  | 4  | 4  | 4  | 3  | 5  | 3  | 4  | 4   |
| 4  | 4  | 5  | 4  | 5  | 4  | 4  | 4  | 4  | 4   |
| 4  | 3  | 4  | 3  | 4  | 4  | 4  | 4  | 4  | 3   |
| 4  | 3  | 4  | 3  | 3  | 3  | 3  | 4  | 4  | 4   |
| 4  | 5  | 3  | 4  | 4  | 5  | 3  | 4  | 3  | 4   |
| 3  | 4  | 4  | 3  | 4  | 3  | 3  | 4  | 3  | 3   |
| 3  | 3  | 3  | 3  | 4  | 3  | 3  | 4  | 3  | 3   |
| 3  | 4  | 4  | 4  | 4  | 4  | 3  | 4  | 3  | 4   |
| 4  | 5  | 3  | 4  | 3  | 4  | 4  | 4  | 3  | 4   |
| 3  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4   |
| 4  | 5  | 5  | 4  | 5  | 5  | 4  | 5  | 3  | 3   |
| 3  | 3  | 4  | 4  | 4  | 4  | 3  | 4  | 3  | 3   |
| 4  | 3  | 4  | 3  | 3  | 4  | 4  | 3  | 4  | 5   |
| 3  | 4  | 2  | 4  | 4  | 5  | 3  | 5  | 3  | 3   |
| 3  | 4  | 4  | 4  | 5  | 3  | 3  | 3  | 4  | 3   |



| UA1 | UA2 | UA3 | UA4 | UA5 | IN1 | IN2 | IN3 | IN4 | IN5 | IN6 |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   |
| 4   | 4   | 4   | 4   | 4   | 4   | 4   | 3   | 3   | 3   | 3   |
| 4   | 4   | 5   | 5   | 5   | 4   | 3   | 3   | 3   | 3   | 3   |
| 4   | 5   | 5   | 5   | 5   | 5   | 4   | 4   | 3   | 3   | 3   |
| 4   | 4   | 4   | 4   | 4   | 4   | 3   | 4   | 4   | 4   | 4   |
| 5   | 5   | 5   | 5   | 5   | 4   | 3   | 3   | 3   | 3   | 3   |
| 4   | 4   | 5   | 5   | 5   | 4   | 4   | 3   | 3   | 5   | 4   |
| 4   | 4   | 4   | 4   | 4   | 3   | 3   | 3   | 3   | 3   | 3   |
| 5   | 5   | 5   | 5   | 5   | 5   | 5   | 5   | 4   | 5   | 5   |
| 4   | 4   | 4   | 4   | 4   | 4   | 4   | 3   | 3   | 4   | 4   |
| 4   | 4   | 4   | 4   | 4   | 4   | 3   | 3   | 3   | 3   | 3   |
| 4   | 4   | 4   | 4   | 4   | 4   | 4   | 3   | 4   | 3   | 4   |
| 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   |
| 4   | 5   | 5   | 5   | 5   | 4   | 3   | 4   | 5   | 3   | 4   |
| 4   | 4   | 4   | 5   | 4   | 5   | 5   | 5   | 5   | 5   | 5   |
| 3   | 3   | 4   | 5   | 4   | 4   | 4   | 5   | 4   | 3   | 4   |
| 3   | 4   | 3   | 4   | 4   | 4   | 3   | 3   | 3   | 4   | 4   |
| 5   | 5   | 5   | 5   | 5   | 5   | 5   | 5   | 5   | 3   | 3   |
| 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   |
| 5   | 5   | 5   | 5   | 5   | 4   | 4   | 4   | 4   | 4   | 4   |
| 5   | 5   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 3   |
| 4   | 5   | 5   | 4   | 4   | 4   | 4   | 4   | 4   | 5   | 4   |
| 4   | 4   | 4   | 4   | 4   | 5   | 4   | 5   | 4   | 4   | 4   |
| 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 3   |
| 3   | 2   | 2   | 2   | 2   | 3   | 3   | 2   | 2   | 3   | 3   |
| 1   | 3   | 3   | 1   | 1   | 3   | 2   | 3   | 2   | 1   | 1   |
| 2   | 2   | 2   | 1   | 1   | 2   | 3   | 2   | 3   | 2   | 3   |
| 2   | 3   | 2   | 2   | 2   | 2   | 3   | 2   | 2   | 3   | 2   |
| 2   | 2   | 2   | 2   | 2   | 2   | 2   | 2   | 2   | 2   | 2   |
| 3   | 3   | 2   | 3   | 3   | 3   | 2   | 2   | 3   | 2   | 1   |
| 2   | 2   | 2   | 1   | 2   | 3   | 3   | 3   | 3   | 3   | 2   |
| 2   | 2   | 2   | 2   | 2   | 2   | 3   | 3   | 3   | 3   | 3   |
| 2   | 2   | 1   | 2   | 2   | 2   | 2   | 3   | 3   | 2   | 2   |
| 2   | 1   | 1   | 2   | 1   | 3   | 2   | 1   | 1   | 3   | 1   |
| 2   | 1   | 2   | 2   | 2   | 2   | 2   | 3   | 2   | 2   | 3   |
| 3   | 2   | 2   | 2   | 2   | 3   | 2   | 2   | 1   | 1   | 1   |
| 2   | 3   | 3   | 2   | 3   | 2   | 3   | 2   | 3   | 3   | 2   |
| 2   | 2   | 3   | 3   | 3   | 3   | 3   | 3   | 2   | 2   | 2   |
| 1   | 2   | 1   | 2   | 1   | 3   | 2   | 2   | 3   | 2   | 2   |
| 1   | 1   | 1   | 1   | 1   | 2   | 2   | 2   | 2   | 2   | 2   |

| UA1 | UA2 | UA3 | UA4 | UA5 | IN1 | IN2 | IN3 | IN4 | IN5 | IN6 |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 2   | 2   | 2   | 2   | 2   | 3   | 3   | 3   | 3   | 2   | 3   |
| 2   | 1   | 1   | 1   | 2   | 3   | 2   | 3   | 3   | 2   | 2   |
| 2   | 2   | 2   | 2   | 1   | 2   | 2   | 2   | 2   | 1   | 1   |
| 2   | 2   | 2   | 1   | 1   | 1   | 2   | 2   | 1   | 2   | 2   |
| 3   | 2   | 2   | 2   | 2   | 2   | 3   | 2   | 2   | 2   | 3   |
| 2   | 2   | 2   | 2   | 2   | 3   | 3   | 3   | 3   | 3   | 3   |
| 5   | 4   | 4   | 5   | 5   | 3   | 3   | 3   | 3   | 3   | 4   |
| 3   | 4   | 3   | 4   | 4   | 3   | 4   | 4   | 3   | 4   | 4   |
| 4   | 4   | 4   | 4   | 4   | 3   | 3   | 3   | 3   | 3   | 3   |
| 4   | 4   | 4   | 4   | 4   | 4   | 3   | 4   | 4   | 4   | 4   |
| 3   | 2   | 3   | 3   | 2   | 3   | 3   | 2   | 1   | 3   | 1   |
| 4   | 4   | 4   | 4   | 4   | 4   | 4   | 3   | 3   | 3   | 3   |
| 5   | 5   | 5   | 4   | 5   | 5   | 5   | 5   | 5   | 5   | 3   |
| 3   | 2   | 2   | 2   | 1   | 3   | 3   | 3   | 3   | 3   | 3   |
| 2   | 2   | 2   | 2   | 1   | 2   | 3   | 2   | 2   | 2   | 2   |
| 4   | 4   | 4   | 4   | 5   | 5   | 3   | 3   | 4   | 4   | 4   |
| 2   | 2   | 3   | 2   | 2   | 3   | 3   | 2   | 2   | 3   | 2   |
| 2   | 1   | 2   | 2   | 2   | 2   | 2   | 2   | 2   | 2   | 3   |
| 1   | 1   | 1   | 1   | 1   | 3   | 2   | 3   | 3   | 3   | 2   |
| 2   | 2   | 2   | 2   | 2   | 2   | 2   | 2   | 2   | 2   | 2   |
| 3   | 3   | 3   | 3   | 3   | 3   | 3   | 3   | 3   | 3   | 3   |
| 4   | 2   | 3   | 3   | 2   | 2   | 2   | 2   | 2   | 2   | 2   |
| 4   | 4   | 4   | 4   | 4   | 3   | 3   | 3   | 3   | 3   | 3   |
| 4   | 4   | 4   | 4   | 4   | 3   | 3   | 4   | 4   | 4   | 4   |
| 4   | 4   | 4   | 4   | 4   | 3   | 3   | 3   | 3   | 4   | 3   |

### Lampiran 3 : Statistik Deskriptif

#### Hasil Uji Beda Komitmen Profesional Berdasarkan Jenis Kelamin

| Group Statistics |           |    |        |                |                    |
|------------------|-----------|----|--------|----------------|--------------------|
| JENIS_KEL        |           | N  | Mean   | Std. Deviation | Std. Error<br>Mean |
| KPROF            | Laki-Laki | 24 | 2.9556 | .87866         | .17936             |
|                  | Perempuan | 70 | 3.1857 | .82691         | .09884             |

| Independent Samples Test |                                |  |      |                              |        |                     |                    |                          |  |        |
|--------------------------|--------------------------------|--|------|------------------------------|--------|---------------------|--------------------|--------------------------|--|--------|
|                          |                                | Levene's Test for Equality of<br>Variances |      | t-test for Equality of Means |        |                     |                    |                          |  |        |
|                          |                                | F  | Sig. | t                            | Df     | Sig. (2-<br>tailed) | Mean<br>Difference | Std. Error<br>Difference | 95% Confidence Interval<br>of the Difference |        |
|                          |                                |  |      |                              |        |                     |                    |                          | Lower  | Upper  |
| KPROF                    | Equal variances<br>assumed     | .284                                       | .595 | -1.158                       | 92     | .250                | -.23016            | .19873                   | -.62486                                      | .16454 |
|                          | Equal variances not<br>assumed |  |      | -1.124                       | 37.924 | .268                | -.23016            | .20479                   | -.64475                                      | .18443 |



### Hasil Uji Beda Komitmen Profesional Berdasarkan Umur

#### Descriptives

KPROF

|       | N  | Mean   | Std. Deviation | Std. Error | 95% Confidence Interval for Mean |             | Minimum | Maximum |
|-------|----|--------|----------------|------------|----------------------------------|-------------|---------|---------|
|       |    |        |                |            | Lower Bound                      | Upper Bound |         |         |
| 19.00 | 5  | 3.5867 | .49755         | .22251     | 2.9689                           | 4.2045      | 2.73    | 3.93    |
| 20.00 | 73 | 3.0749 | .86616         | .10138     | 2.8728                           | 3.2770      | 1.60    | 4.80    |
| 21.00 | 14 | 3.2476 | .80487         | .21511     | 2.7829                           | 3.7123      | 2.00    | 4.13    |
| 22.00 | 2  | 3.0333 | .98995         | .70000     | -5.8610                          | 11.9277     | 2.33    | 3.73    |
| Total | 94 | 3.1270 | .84169         | .08681     | 2.9546                           | 3.2993      | 1.60    | 4.80    |

#### ANOVA

KPROF

|                | Sum of Squares | df | Mean Square | F    | Sig. |
|----------------|----------------|----|-------------|------|------|
| Between Groups | 1.476          | 3  | .492        | .687 | .562 |
| Within Groups  | 64.409         | 90 | .716        |      |      |
| Total          | 65.885         | 93 |             |      |      |

### Hasil Uji Beda Komitmen Profesional Berdasarkan Sekolah

| Group Statistics |     |    |        |                |                 |  |  |  |  |  |
|------------------|-----|----|--------|----------------|-----------------|--|--|--|--|--|
| SEKOLAH          |     | N  | Mean   | Std. Deviation | Std. Error Mean |  |  |  |  |  |
| KPROF            | SMA | 87 | 3.1441 | .84584         | .09068          |  |  |  |  |  |
|                  | SMK | 7  | 2.9143 | .81805         | .30919          |  |  |  |  |  |

| Independent Samples Test |                             |   |      |                              |       |                 |                 |                       |   |        |
|--------------------------|-----------------------------|---|------|------------------------------|-------|-----------------|-----------------|-----------------------|---|--------|
|                          |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |       |                 |                 |                       |   |        |
|                          |                             | F                                       | Sig. | t                            | Df    | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |        |
|                          |                             |   |      |                              |       |                 |                 |                       | Lower                                     | Upper  |
| KPRO F                   | Equal variances assumed     | .123                                    | .727 | .693                         | 92    | .490            | .22978          | .33161                | -.42883                                   | .88838 |
|                          | Equal variances not assumed |   |      | .713                         | 7.073 | .499            | .22978          | .32222                | -.53056                                   | .99011 |

### Hasil Uji Beda Komitmen Profesional Berdasarkan Jurusan

#### Descriptives

KPROF

|        | N  | Mean   | Std. Deviation | Std. Error | 95% Confidence Interval for Mean |             | Minimum | Maximum |
|--------|----|--------|----------------|------------|----------------------------------|-------------|---------|---------|
|        |    |        |                |            | Lower Bound                      | Upper Bound |         |         |
| IPA    | 35 | 3.1676 | .80722         | .13644     | 2.8903                           | 3.4449      | 1.87    | 4.27    |
| IPS    | 52 | 3.1282 | .87829         | .12180     | 2.8837                           | 3.3727      | 1.60    | 4.80    |
| AKT    | 4  | 3.0167 | .95433         | .47716     | 1.4981                           | 4.5352      | 2.13    | 4.00    |
| NONAKT | 3  | 2.7778 | .76980         | .44444     | .8655                            | 4.6901      | 2.33    | 3.67    |
| Total  | 94 | 3.1270 | .84169         | .08681     | 2.9546                           | 3.2993      | 1.60    | 4.80    |

#### ANOVA

KPROF

|                | Sum of Squares | df | Mean Square | F    | Sig. |
|----------------|----------------|----|-------------|------|------|
| Between Groups | .472           | 3  | .157        | .217 | .885 |
| Within Groups  | 65.413         | 90 | .727        |      |      |
| Total          | 65.885         | 93 |             |      |      |

### Hasil Uji Beda *Uncertainty Avoidance* Berdasarkan Jenis Kelamin

| Group Statistics |           |    |        |                |                 |  |  |  |  |  |
|------------------|-----------|----|--------|----------------|-----------------|--|--|--|--|--|
| JENIS_KEL        |           | N  | Mean   | Std. Deviation | Std. Error Mean |  |  |  |  |  |
| UA               | Laki-Laki | 24 | 2.8917 | 1.32924        | .27133          |  |  |  |  |  |
|                  | Perempuan | 70 | 3.3743 | 1.19415        | .14273          |  |  |  |  |  |

| Independent Samples Test |                             |   |      |                              |        |                 |                 |                       |   |        |
|--------------------------|-----------------------------|---|------|------------------------------|--------|-----------------|-----------------|-----------------------|---|--------|
|                          |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |        |                 |                 |                       |   |        |
|                          |                             | F                                       | Sig. | t                            | df     | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |        |
|                          |                             |   |      |                              |        |                 |                 |                       | Lower                                     | Upper  |
| UA                       | Equal variances assumed     | 1.673                                   | .199 | -1.660                       | 92     | .100            | -.48262         | .29079                | -1.06014                                  | .09491 |
|                          | Equal variances not assumed |   |      | -1.574                       | 36.557 | .124            | -.48262         | .30658                | -1.10406                                  | .13883 |

### Hasil Uji Beda *Uncertainty Avoidance* Berdasarkan Umur

#### Descriptives

UA

|       | N  | Mean   | Std. Deviation | Std. Error | 95% Confidence Interval for Mean |             | Minimum | Maximum |
|-------|----|--------|----------------|------------|----------------------------------|-------------|---------|---------|
|       |    |        |                |            | Lower Bound                      | Upper Bound |         |         |
| 19.00 | 5  | 3.5600 | .77974         | .34871     | 2.5918                           | 4.5282      | 2.20    | 4.00    |
| 20.00 | 73 | 3.1918 | 1.26730        | .14833     | 2.8961                           | 3.4875      | 1.00    | 5.00    |
| 21.00 | 14 | 3.4714 | 1.27848        | .34169     | 2.7333                           | 4.2096      | 1.60    | 5.00    |
| 22.00 | 2  | 3.1000 | 1.55563        | 1.10000    | -10.8768                         | 17.0768     | 2.00    | 4.20    |
| Total | 94 | 3.2511 | 1.24086        | .12798     | 2.9969                           | 3.5052      | 1.00    | 5.00    |

#### ANOVA

UA

|                | Sum of Squares | df | Mean Square | F    | Sig. |
|----------------|----------------|----|-------------|------|------|
| Between Groups | 1.459          | 3  | .486        | .309 | .819 |
| Within Groups  | 141.736        | 90 | 1.575       |      |      |
| Total          | 143.195        | 93 |             |      |      |

### Hasil Uji Beda *Uncertainty Avoidance* Berdasarkan Sekolah

**Group Statistics**

|    | SEKOLAH | N  | Mean   | Std. Deviation | Std. Error Mean |
|----|---------|----|--------|----------------|-----------------|
| UA | SMA     | 87 | 3.2851 | 1.25072        | .13409          |
|    | SMK     | 7  | 2.8286 | 1.10410        | .41731          |

**Independent Samples Test**

|    |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |       |                 |                 |                       |   |         |
|----|-----------------------------|---|------|------------------------------|-------|-----------------|-----------------|-----------------------|---|---------|
|    |                             | F                                       | Sig. | t                            | df    | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |         |
|    |                             |   |      |                              |       |                 |                 |                       | Lower                                     | Upper   |
| UA | Equal variances assumed     | .616                                    | .434 | .936                         | 92    | .352            | .45649          | .48783                | -.51239                                   | 1.42536 |
|    | Equal variances not assumed |   |      | 1.041                        | 7.298 | .331            | .45649          | .43833                | -.57149                                   | 1.48446 |

### Hasil Uji Beda *Uncertainty Avoidance* Berdasarkan Jurusan

#### Descriptives

UA

|        | N  | Mean   | Std. Deviation | Std. Error | 95% Confidence Interval for Mean |             | Minimum | Maximum |
|--------|----|--------|----------------|------------|----------------------------------|-------------|---------|---------|
|        |    |        |                |            | Lower Bound                      | Upper Bound |         |         |
| IPA    | 35 | 3.1657 | 1.27370        | .21530     | 2.7282                           | 3.6032      | 1.00    | 5.00    |
| IPS    | 52 | 3.3654 | 1.24095        | .17209     | 3.0199                           | 3.7109      | 1.00    | 5.00    |
| AKT    | 4  | 3.0000 | 1.16619        | .58310     | 1.1443                           | 4.8557      | 1.80    | 4.00    |
| NONAKT | 3  | 2.6000 | 1.21655        | .70238     | -.4221                           | 5.6221      | 1.80    | 4.00    |
| Total  | 94 | 3.2511 | 1.24086        | .12798     | 2.9969                           | 3.5052      | 1.00    | 5.00    |

#### ANOVA

UA

|                | Sum of Squares | df | Mean Square | F    | Sig. |
|----------------|----------------|----|-------------|------|------|
| Between Groups | 2.458          | 3  | .819        | .524 | .667 |
| Within Groups  | 140.737        | 90 | 1.564       |      |      |
| Total          | 143.195        | 93 |             |      |      |

### Hasil Uji Beda *Individualism* Berdasarkan Jenis Kelamin

| Group Statistics |           |    |        |                |                 |
|------------------|-----------|----|--------|----------------|-----------------|
| JENIS_KEL        |           | N  | Mean   | Std. Deviation | Std. Error Mean |
| IN               | Laki-Laki | 24 | 3.0486 | .97366         | .19875          |
|                  | Perempuan | 70 | 3.1690 | .86323         | .10318          |

| Independent Samples Test |                             |   |      |                              |        |                 |                 |                       |   |        |
|--------------------------|-----------------------------|---|------|------------------------------|--------|-----------------|-----------------|-----------------------|---|--------|
|                          |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |        |                 |                 |                       |   |        |
|                          |                             | F                                       | Sig. | t                            | df     | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |        |
|                          |                             |   |      |                              |        |                 |                 |                       | Lower                                     | Upper  |
| IN                       | Equal variances assumed     | 1.197                                   | .277 | -.571                        | 92     | .570            | -.12044         | .21102                | -.53955                                   | .29868 |
|                          | Equal variances not assumed |   |      | -.538                        | 36.191 | .594            | -.12044         | .22393                | -.57451                                   | .33364 |



### Hasil Uji Beda *Individualism* Berdasarkan Umur

#### Descriptives

IN

|       | N  | Mean   | Std. Deviation | Std. Error | 95% Confidence Interval for Mean |             | Minimum | Maximum |
|-------|----|--------|----------------|------------|----------------------------------|-------------|---------|---------|
|       |    |        |                |            | Lower Bound                      | Upper Bound |         |         |
| 19.00 | 5  | 3.4667 | .64979         | .29059     | 2.6599                           | 4.2735      | 2.33    | 4.00    |
| 20.00 | 73 | 3.0571 | .89977         | .10531     | 2.8471                           | 3.2670      | 1.33    | 4.83    |
| 21.00 | 14 | 3.3571 | .78135         | .20882     | 2.9060                           | 3.8083      | 2.00    | 4.33    |
| 22.00 | 2  | 3.7500 | 1.76777        | 1.25000    | -12.1328                         | 19.6328     | 2.50    | 5.00    |
| Total | 94 | 3.1383 | .88888         | .09168     | 2.9562                           | 3.3204      | 1.33    | 5.00    |

#### ANOVA

IN

|                | Sum of Squares | df | Mean Square | F     | Sig. |
|----------------|----------------|----|-------------|-------|------|
| Between Groups | 2.440          | 3  | .813        | 1.030 | .383 |
| Within Groups  | 71.040         | 90 | .789        |       |      |
| Total          | 73.480         | 93 |             |       |      |

### Hasil Uji Beda *Individualism* Berdasarkan Sekolah

**Group Statistics**

|    | SEKOLAH | N  | Mean   | Std. Deviation | Std. Error Mean |
|----|---------|----|--------|----------------|-----------------|
| IN | SMA     | 87 | 3.1571 | .90375         | .09689          |
|    | SMK     | 7  | 2.9048 | .68622         | .25937          |

**Independent Samples Test**

|    |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |       |                 |                 |                       |   |        |
|----|-----------------------------|---|------|------------------------------|-------|-----------------|-----------------|-----------------------|---|--------|
|    |                             | F                                       | Sig. | t                            | df    | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |        |
|    |                             |   |      |                              |       |                 |                 |                       | Lower                                     | Upper  |
| IN | Equal variances assumed     | .774                                    | .381 | .721                         | 92    | .473            | .25233          | .35013                | -.44305                                   | .94770 |
|    | Equal variances not assumed |   |      | .911                         | 7.781 | .389            | .25233          | .27687                | -.38929                                   | .89394 |

### Hasil Uji Beda *Individualism* Berdasarkan Jurusan

#### Descriptives

IN

|        | N  | Mean   | Std. Deviation | Std. Error | 95% Confidence Interval for Mean |             | Minimum | Maximum |
|--------|----|--------|----------------|------------|----------------------------------|-------------|---------|---------|
|        |    |        |                |            | Lower Bound                      | Upper Bound |         |         |
| IPA    | 35 | 3.1333 | .90189         | .15245     | 2.8235                           | 3.4431      | 1.67    | 5.00    |
| IPS    | 52 | 3.1731 | .91344         | .12667     | 2.9188                           | 3.4274      | 1.33    | 4.83    |
| AKT    | 4  | 2.9167 | .70053         | .35026     | 1.8020                           | 4.0314      | 2.17    | 3.67    |
| NONAKT | 3  | 2.8889 | .82215         | .47467     | .8466                            | 4.9312      | 2.33    | 3.83    |
| Total  | 94 | 3.1383 | .88888         | .09168     | 2.9562                           | 3.3204      | 1.33    | 5.00    |

#### ANOVA

IN

|                | Sum of Squares | df | Mean Square | F    | Sig. |
|----------------|----------------|----|-------------|------|------|
| Between Groups | .447           | 3  | .149        | .184 | .907 |
| Within Groups  | 73.033         | 90 | .811        |      |      |
| Total          | 73.480         | 93 |             |      |      |

### Hasil Uji Beda Manajemen Laba Berdasarkan Jenis Kelamin

**Group Statistics**

| JENIS_KEL |           | N  | Mean   | Std. Deviation | Std. Error Mean |
|-----------|-----------|----|--------|----------------|-----------------|
| ML        | Laki-Laki | 24 | 4.3750 | 1.76469        | .36022          |
|           | Perempuan | 70 | 3.8429 | 1.91588        | .22899          |

**Independent Samples Test**

|    |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |        |                 |                 |                       |   |         |
|----|-----------------------------|---|------|------------------------------|--------|-----------------|-----------------|-----------------------|---|---------|
|    |                             | F                                       | Sig. | T                            | Df     | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |         |
|    |                             |   |      |                              |        |                 |                 |                       | Lower                                     | Upper   |
| ML | Equal variances assumed     | .602                                    | .440 | 1.197                        | 92     | .234            | .53214          | .44452                | -.35071                                   | 1.41499 |
|    | Equal variances not assumed |   |      | 1.247                        | 43.005 | .219            | .53214          | .42684                | -.32866                                   | 1.39295 |

### Hasil Uji Beda Manajemen Laba Berdasarkan Umur

#### Descriptives

ML

|       | N  | Mean   | Std. Deviation | Std. Error | 95% Confidence Interval for Mean |             | Minimum | Maximum |
|-------|----|--------|----------------|------------|----------------------------------|-------------|---------|---------|
|       |    |        |                |            | Lower Bound                      | Upper Bound |         |         |
| 19.00 | 5  | 2.8000 | 1.78885        | .80000     | .5788                            | 5.0212      | 1.00    | 5.00    |
| 20.00 | 73 | 4.1781 | 1.85099        | .21664     | 3.7462                           | 4.6100      | 1.00    | 7.00    |
| 21.00 | 14 | 3.4286 | 1.98898        | .53158     | 2.2802                           | 4.5770      | 1.00    | 7.00    |
| 22.00 | 2  | 3.5000 | 2.12132        | 1.50000    | -15.5593                         | 22.5593     | 2.00    | 5.00    |
| Total | 94 | 3.9787 | 1.88359        | .19428     | 3.5929                           | 4.3645      | 1.00    | 7.00    |

#### ANOVA

ML

|                | Sum of Squares | df | Mean Square | F     | Sig. |
|----------------|----------------|----|-------------|-------|------|
| Between Groups | 14.544         | 3  | 4.848       | 1.383 | .253 |
| Within Groups  | 315.414        | 90 | 3.505       |       |      |
| Total          | 329.957        | 93 |             |       |      |

### Hasil Uji Beda Manajemen Laba Berdasarkan Sekolah

| Group Statistics |     |    |        |                |                 |
|------------------|-----|----|--------|----------------|-----------------|
| SEKOLAH          |     | N  | Mean   | Std. Deviation | Std. Error Mean |
| ML               | SMA | 87 | 3.9770 | 1.92279        | .20615          |
|                  | SMK | 7  | 4.0000 | 1.41421        | .53452          |

| Independent Samples Test |                             |   |      |                              |       |                 |                 |                       |   |         |
|--------------------------|-----------------------------|---|------|------------------------------|-------|-----------------|-----------------|-----------------------|---|---------|
|                          |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |       |                 |                 |                       |   |         |
|                          |                             | F                                       | Sig. | T                            | Df    | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |         |
|                          |                             |   |      |                              |       |                 |                 |                       | Lower                                     | Upper   |
| ML                       | Equal variances assumed     | 1.938                                   | .167 | -.031                        | 92    | .975            | -.02299         | .74403                | -1.50069                                  | 1.45471 |
|                          | Equal variances not assumed |   |      | -.040                        | 7.905 | .969            | -.02299         | .57290                | -1.34685                                  | 1.30087 |

### Hasil Uji Beda Manajemen Laba Berdasarkan Jurusan

#### Descriptives

ML

|        | N  | Mean   | Std. Deviation | Std. Error | 95% Confidence Interval for Mean |             | Minimum | Maximum |
|--------|----|--------|----------------|------------|----------------------------------|-------------|---------|---------|
|        |    |        |                |            | Lower Bound                      | Upper Bound |         |         |
| IPA    | 35 | 4.0571 | 1.76473        | .29829     | 3.4509                           | 4.6634      | 1.00    | 7.00    |
| IPS    | 52 | 3.9231 | 2.03736        | .28253     | 3.3559                           | 4.4903      | 1.00    | 7.00    |
| AKT    | 4  | 4.0000 | 1.41421        | .70711     | 1.7497                           | 6.2503      | 2.00    | 5.00    |
| NONAKT | 3  | 4.0000 | 1.73205        | 1.00000    | -.3027                           | 8.3027      | 2.00    | 5.00    |
| Total  | 94 | 3.9787 | 1.88359        | .19428     | 3.5929                           | 4.3645      | 1.00    | 7.00    |

#### ANOVA

ML

|                | Sum of Squares | df | Mean Square | F    | Sig. |
|----------------|----------------|----|-------------|------|------|
| Between Groups | .379           | 3  | .126        | .035 | .991 |
| Within Groups  | 329.578        | 90 | 3.662       |      |      |
| Total          | 329.957        | 93 |             |      |      |

### Hasil Uji Beda Idealisme Berdasarkan Jenis Kelamin

| Group Statistics |    |        |                |                 |
|------------------|----|--------|----------------|-----------------|
| JENIS_KEL        | N  | Mean   | Std. Deviation | Std. Error Mean |
| I Laki-Laki      | 9  | 4.3704 | .30429         | .10143          |
| Perempuan        | 42 | 4.0556 | .84165         | .12987          |

| Independent Samples Test |                             |   |      |                              |        |                 |                 |                       |   |        |
|--------------------------|-----------------------------|---|------|------------------------------|--------|-----------------|-----------------|-----------------------|---|--------|
|                          |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |        |                 |                 |                       |   |        |
|                          |                             | F                                       | Sig. | t                            | df     | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |        |
|                          |                             |   |      |                              |        |                 |                 |                       | Lower                                     | Upper  |
| I                        | Equal variances assumed     | 2.724                                   | .105 | 1.099                        | 49     | .277            | .31481          | .28637                | -.26067                                   | .89030 |
|                          | Equal variances not assumed |   |      | 1.910                        | 36.559 | .064            | .31481          | .16478                | -.01921                                   | .64884 |



### Hasil Uji Beda Idealisme Berdasarkan Umur

#### Descriptives

I

|       | N  | Mean   | Std. Deviation | Std. Error | 95% Confidence Interval for Mean |             | Minimum | Maximum |
|-------|----|--------|----------------|------------|----------------------------------|-------------|---------|---------|
|       |    |        |                |            | Lower Bound                      | Upper Bound |         |         |
| 19.00 | 3  | 3.9259 | .33945         | .19598     | 3.0827                           | 4.7692      | 3.56    | 4.22    |
| 20.00 | 35 | 4.1492 | .77588         | .13115     | 3.8827                           | 4.4157      | 1.56    | 5.00    |
| 21.00 | 11 | 4.1616 | .82157         | .24771     | 3.6097                           | 4.7136      | 2.00    | 5.00    |
| 22.00 | 2  | 3.4444 | 1.41421        | 1.00000    | -9.2618                          | 16.1506     | 2.44    | 4.44    |
| Total | 51 | 4.1111 | .78126         | .10940     | 3.8914                           | 4.3308      | 1.56    | 5.00    |

#### ANOVA

I

|                | Sum of Squares | df | Mean Square | F    | Sig. |
|----------------|----------------|----|-------------|------|------|
| Between Groups | 1.071          | 3  | .357        | .570 | .638 |
| Within Groups  | 29.448         | 47 | .627        |      |      |
| Total          | 30.519         | 50 |             |      |      |

### Hasil Uji Beda Idealisme Berdasarkan Sekolah

**Group Statistics**

|   | SEKOLAH | N  | Mean   | Std. Deviation | Std. Error Mean |
|---|---------|----|--------|----------------|-----------------|
| I | SMA     | 46 | 4.1232 | .81792         | .12060          |
|   | SMK     | 5  | 4.0000 | .29397         | .13147          |

**Independent Samples Test**

|   |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |        |                 |                 |                       |   |        |
|---|-----------------------------|---|------|------------------------------|--------|-----------------|-----------------|-----------------------|---|--------|
|   |                             | F                                       | Sig. | t                            | df     | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |        |
|   |                             |   |      |                              |        |                 |                 |                       | Lower                                     | Upper  |
| I | Equal variances assumed     | 1.616                                   | .210 | .332                         | 49     | .741            | .12319          | .37121                | -.62278                                   | .86916 |
|   | Equal variances not assumed |   |      | .691                         | 12.760 | .502            | .12319          | .17840                | -.26296                                   | .50934 |

### Hasil Uji Beda Idealisme Berdasarkan Jurusan

#### Descriptives

I

|        | N  | Mean   | Std. Deviation | Std. Error | 95% Confidence Interval for Mean |             | Minimum | Maximum |
|--------|----|--------|----------------|------------|----------------------------------|-------------|---------|---------|
|        |    |        |                |            | Lower Bound                      | Upper Bound |         |         |
| IPA    | 18 | 3.8210 | 1.02979        | .24273     | 3.3089                           | 4.3331      | 1.56    | 5.00    |
| IPS    | 28 | 4.3175 | .58928         | .11136     | 4.0890                           | 4.5460      | 2.22    | 5.00    |
| AKT    | 3  | 3.8889 | .22222         | .12830     | 3.3369                           | 4.4409      | 3.67    | 4.11    |
| NONAKT | 2  | 4.1667 | .39284         | .27778     | .6372                            | 7.6962      | 3.89    | 4.44    |
| Total  | 51 | 4.1111 | .78126         | .10940     | 3.8914                           | 4.3308      | 1.56    | 5.00    |

#### ANOVA

I

|                | Sum of Squares | df | Mean Square | F     | Sig. |
|----------------|----------------|----|-------------|-------|------|
| Between Groups | 2.862          | 3  | .954        | 1.621 | .197 |
| Within Groups  | 27.657         | 47 | .588        |       |      |
| Total          | 30.519         | 50 |             |       |      |

### Hasil Uji Beda Relativisme Berdasarkan Jenis Kelamin

| Group Statistics |           |    |        |                |                 |
|------------------|-----------|----|--------|----------------|-----------------|
|                  | JENIS_KEL | N  | Mean   | Std. Deviation | Std. Error Mean |
| R                | Laki-Laki | 15 | 3.8333 | .29681         | .07664          |
|                  | Perempuan | 28 | 3.7750 | .29392         | .05555          |

| Independent Samples Test |                             |   |      |                              |        |                 |                 |                       |   |        |
|--------------------------|-----------------------------|---|------|------------------------------|--------|-----------------|-----------------|-----------------------|---|--------|
|                          |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |        |                 |                 |                       |   |        |
|                          |                             | F                                       | Sig. | t                            | df     | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |        |
|                          |                             |   |      |                              |        |                 |                 |                       | Lower                                     | Upper  |
| R                        | Equal variances assumed     | .271                                    | .605 | .618                         | 41     | .540            | .05833          | .09436                | -.13224                                   | .24890 |
|                          | Equal variances not assumed |   |      | .616                         | 28.495 | .543            | .05833          | .09465                | -.13539                                   | .25206 |

### Hasil Uji Beda Relativisme Berdasarkan Umur

#### Descriptives

R

|       | N  | Mean   | Std. Deviation | Std. Error | 95% Confidence Interval for Mean |             | Minimum | Maximum |
|-------|----|--------|----------------|------------|----------------------------------|-------------|---------|---------|
|       |    |        |                |            | Lower Bound                      | Upper Bound |         |         |
| 19.00 | 2  | 3.5500 | .21213         | .15000     | 1.6441                           | 5.4559      | 3.40    | 3.70    |
| 20.00 | 38 | 3.7947 | .28941         | .04695     | 3.6996                           | 3.8899      | 3.20    | 4.40    |
| 21.00 | 3  | 3.9667 | .35119         | .20276     | 3.0943                           | 4.8391      | 3.60    | 4.30    |
| Total | 43 | 3.7953 | .29273         | .04464     | 3.7053                           | 3.8854      | 3.20    | 4.40    |

#### ANOVA

R

|                | Sum of Squares | df | Mean Square | F     | Sig. |
|----------------|----------------|----|-------------|-------|------|
| Between Groups | .208           | 2  | .104        | 1.230 | .303 |
| Within Groups  | 3.391          | 40 | .085        |       |      |
| Total          | 3.599          | 42 |             |       |      |

### Hasil Uji Beda Relativisme Berdasarkan Sekolah

**Group Statistics**

|   | SEKOLAH | N  | Mean   | Std. Deviation | Std. Error Mean |
|---|---------|----|--------|----------------|-----------------|
| R | SMA     | 41 | 3.8024 | .29790         | .04652          |
|   | SMK     | 2  | 3.6500 | .07071         | .05000          |

**Independent Samples Test**

|   |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |       |                 |                 |                       |   |        |
|---|-----------------------------|---|------|------------------------------|-------|-----------------|-----------------|-----------------------|---|--------|
|   |                             | F                                       | Sig. | t                            | df    | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |        |
|   |                             |   |      |                              |       |                 |                 |                       | Lower                                     | Upper  |
| R | Equal variances assumed     | 2.193                                   | .146 | .715                         | 41    | .479            | .15244          | .21323                | -.27818                                   | .58306 |
|   | Equal variances not assumed |   |      | 2.232                        | 3.417 | .101            | .15244          | .06830                | -.05065                                   | .35552 |

### Hasil Uji Beda Relativisme Berdasarkan Jurusan

#### Descriptives

R

|        | N  | Mean   | Std. Deviation | Std. Error | 95% Confidence Interval for Mean |             | Minimum | Maximum |
|--------|----|--------|----------------|------------|----------------------------------|-------------|---------|---------|
|        |    |        |                |            | Lower Bound                      | Upper Bound |         |         |
| IPA    | 17 | 3.8294 | .26164         | .06346     | 3.6949                           | 3.9639      | 3.40    | 4.30    |
| IPS    | 24 | 3.7833 | .32526         | .06639     | 3.6460                           | 3.9207      | 3.20    | 4.40    |
| AKT    | 1  | 3.7000 | .              | .          | .                                | .           | 3.70    | 3.70    |
| NONAKT | 1  | 3.6000 | .              | .          | .                                | .           | 3.60    | 3.60    |
| Total  | 43 | 3.7953 | .29273         | .04464     | 3.7053                           | 3.8854      | 3.20    | 4.40    |

#### ANOVA

R

|                | Sum of Squares | df | Mean Square | F    | Sig. |
|----------------|----------------|----|-------------|------|------|
| Between Groups | .070           | 3  | .023        | .260 | .854 |
| Within Groups  | 3.529          | 39 | .090        |      |      |
| Total          | 3.599          | 42 |             |      |      |

### Hasil Uji Beda Manajemen Laba Idealisme Berdasarkan Jenis Kelamin

**Group Statistics**

| JENIS_KEL |           | N  | Mean   | Std. Deviation | Std. Error Mean |
|-----------|-----------|----|--------|----------------|-----------------|
| ML        | Laki-Laki | 9  | 2.6667 | 1.41421        | .47140          |
|           | Perempuan | 42 | 2.8095 | 1.62658        | .25099          |

**Independent Samples Test**

|    |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |        |                 |                 |                       |   |         |
|----|-----------------------------|---|------|------------------------------|--------|-----------------|-----------------|-----------------------|---|---------|
|    |                             | F                                       | Sig. | t                            | df     | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |         |
|    |                             |   |      |                              |        |                 |                 |                       | Lower                                     | Upper   |
| ML | Equal variances assumed     | .120                                    | .731 | -.244                        | 49     | .808            | -.14286         | .58544                | -1.31935                                  | 1.03363 |
|    | Equal variances not assumed |   |      | -.267                        | 12.975 | .793            | -.14286         | .53406                | -1.29684                                  | 1.01113 |



### Hasil Uji Beda Manajemen Laba Idealisme Berdasarkan Umur

#### Descriptives

ML

|       | N  | Mean   | Std. Deviation | Std. Error | 95% Confidence Interval for Mean |             | Minimum | Maximum |
|-------|----|--------|----------------|------------|----------------------------------|-------------|---------|---------|
|       |    |        |                |            | Lower Bound                      | Upper Bound |         |         |
| 19.00 | 3  | 1.6667 | 1.15470        | .66667     | -1.2018                          | 4.5351      | 1.00    | 3.00    |
| 20.00 | 35 | 2.8857 | 1.65869        | .28037     | 2.3159                           | 3.4555      | 1.00    | 7.00    |
| 21.00 | 11 | 2.6364 | 1.36182        | .41060     | 1.7215                           | 3.5512      | 1.00    | 5.00    |
| 22.00 | 2  | 3.5000 | 2.12132        | 1.50000    | -15.5593                         | 22.5593     | 2.00    | 5.00    |
| Total | 51 | 2.7843 | 1.57878        | .22107     | 2.3403                           | 3.2284      | 1.00    | 7.00    |

#### ANOVA

ML

|                | Sum of Squares | df | Mean Square | F    | Sig. |
|----------------|----------------|----|-------------|------|------|
| Between Groups | 5.372          | 3  | 1.791       | .706 | .553 |
| Within Groups  | 119.255        | 47 | 2.537       |      |      |
| Total          | 124.627        | 50 |             |      |      |

### Hasil Uji Beda Manajemen Laba Idealisme Berdasarkan Sekolah

**Group Statistics**

| SEKOLAH |     | N  | Mean   | Std. Deviation | Std. Error Mean |
|---------|-----|----|--------|----------------|-----------------|
| ML      | SMA | 46 | 2.6957 | 1.57578        | .23234          |
|         | SMK | 5  | 3.6000 | 1.51658        | .67823          |

**Independent Samples Test**

|    |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |       |                 |                 |                       |   |        |
|----|-----------------------------|---|------|------------------------------|-------|-----------------|-----------------|-----------------------|---|--------|
|    |                             | F                                       | Sig. | t                            | df    | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |        |
|    |                             |   |      |                              |       |                 |                 |                       | Lower                                     | Upper  |
| ML | Equal variances assumed     | .037                                    | .848 | -1.222                       | 49    | .227            | -.90435         | .73979                | -2.39100                                  | .58231 |
|    | Equal variances not assumed |   |      | -1.261                       | 4.988 | .263            | -.90435         | .71692                | -2.74862                                  | .93993 |

### Hasil Uji Beda Manajemen Laba Idealisme Berdasarkan Jurusan

#### Descriptives

ML

|        | N  | Mean   | Std. Deviation | Std. Error | 95% Confidence Interval for Mean |             | Minimum | Maximum |
|--------|----|--------|----------------|------------|----------------------------------|-------------|---------|---------|
|        |    |        |                |            | Lower Bound                      | Upper Bound |         |         |
| IPA    | 18 | 2.9444 | 1.62597        | .38325     | 2.1359                           | 3.7530      | 1.00    | 7.00    |
| IPS    | 28 | 2.5357 | 1.55116        | .29314     | 1.9342                           | 3.1372      | 1.00    | 7.00    |
| AKT    | 3  | 3.6667 | 1.52753        | .88192     | -.1279                           | 7.4612      | 2.00    | 5.00    |
| NONAKT | 2  | 3.5000 | 2.12132        | 1.50000    | -15.5593                         | 22.5593     | 2.00    | 5.00    |
| Total  | 51 | 2.7843 | 1.57878        | .22107     | 2.3403                           | 3.2284      | 1.00    | 7.00    |

#### ANOVA

ML

|                | Sum of Squares | df | Mean Square | F    | Sig. |
|----------------|----------------|----|-------------|------|------|
| Between Groups | 5.552          | 3  | 1.851       | .730 | .539 |
| Within Groups  | 119.075        | 47 | 2.534       |      |      |
| Total          | 124.627        | 50 |             |      |      |

### Hasil Uji Beda Manajemen Laba Relativisme Berdasarkan Jenis Kelamin

**Group Statistics**

| JENIS_KEL |           | N  | Mean   | Std. Deviation | Std. Error Mean |
|-----------|-----------|----|--------|----------------|-----------------|
| ML        | Laki-Laki | 15 | 5.4000 | .98561         | .25448          |
|           | Perempuan | 28 | 5.3929 | 1.10014        | .20791          |

**Independent Samples Test**

|    |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |        |                 |                 |                       |   |        |
|----|-----------------------------|---|------|------------------------------|--------|-----------------|-----------------|-----------------------|---|--------|
|    |                             | F                                       | Sig. | t                            | df     | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |        |
|    |                             |   |      |                              |        |                 |                 |                       | Lower                                     | Upper  |
| ML | Equal variances assumed     | .759                                    | .389 | .021                         | 41     | .983            | .00714          | .33994                | -.67939                                   | .69367 |
|    | Equal variances not assumed |   |      | .022                         | 31.621 | .983            | .00714          | .32861                | -.66254                                   | .67682 |

### Hasil Uji Beda Manajemen Laba Relativisme Berdasarkan Umur

#### Descriptives

ML

|       | N  | Mean   | Std. Deviation | Std. Error | 95% Confidence Interval for Mean |             | Minimum | Maximum |
|-------|----|--------|----------------|------------|----------------------------------|-------------|---------|---------|
|       |    |        |                |            | Lower Bound                      | Upper Bound |         |         |
| 19.00 | 2  | 4.5000 | .70711         | .50000     | -1.8531                          | 10.8531     | 4.00    | 5.00    |
| 20.00 | 38 | 5.3684 | 1.05064        | .17044     | 5.0231                           | 5.7138      | 4.00    | 7.00    |
| 21.00 | 3  | 6.3333 | .57735         | .33333     | 4.8991                           | 7.7676      | 6.00    | 7.00    |
| Total | 43 | 5.3953 | 1.04971        | .16008     | 5.0723                           | 5.7184      | 4.00    | 7.00    |

#### ANOVA

ML

|                | Sum of Squares | df | Mean Square | F     | Sig. |
|----------------|----------------|----|-------------|-------|------|
| Between Groups | 4.270          | 2  | 2.135       | 2.033 | .144 |
| Within Groups  | 42.009         | 40 | 1.050       |       |      |
| Total          | 46.279         | 42 |             |       |      |

### Hasil Uji Beda Manajemen Laba Relativisme Berdasarkan Sekolah

**Group Statistics**

| SEKOLAH |     | N  | Mean   | Std. Deviation | Std. Error Mean |
|---------|-----|----|--------|----------------|-----------------|
| ML      | SMA | 41 | 5.4146 | 1.07181        | .16739          |
|         | SMK | 2  | 5.0000 | .00000         | .00000          |

**Independent Samples Test**

|    |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |        |                 |                 |                       |   |         |
|----|-----------------------------|---|------|------------------------------|--------|-----------------|-----------------|-----------------------|---|---------|
|    |                             | F                                       | Sig. | t                            | df     | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |         |
|    |                             |   |      |                              |        |                 |                 |                       | Lower                                     | Upper   |
| ML | Equal variances assumed     | 7.185                                   | .011 | .541                         | 41     | .592            | .41463          | .76663                | -1.13360                                  | 1.96287 |
|    | Equal variances not assumed |   |      | 2.477                        | 40.000 | .018            | .41463          | .16739                | .07633                                    | .75294  |

### Hasil Uji Beda Manajemen Laba Relativisme Berdasarkan Jurusan

#### Descriptives

ML

|        | N  | Mean   | Std. Deviation | Std. Error | 95% Confidence Interval for Mean |             | Minimum | Maximum |
|--------|----|--------|----------------|------------|----------------------------------|-------------|---------|---------|
|        |    |        |                |            | Lower Bound                      | Upper Bound |         |         |
| IPA    | 17 | 5.2353 | .97014         | .23529     | 4.7365                           | 5.7341      | 4.00    | 7.00    |
| IPS    | 24 | 5.5417 | 1.14129        | .23296     | 5.0597                           | 6.0236      | 4.00    | 7.00    |
| AKT    | 1  | 5.0000 | .              | .          | .                                | .           | 5.00    | 5.00    |
| NONAKT | 1  | 5.0000 | .              | .          | .                                | .           | 5.00    | 5.00    |
| Total  | 43 | 5.3953 | 1.04971        | .16008     | 5.0723                           | 5.7184      | 4.00    | 7.00    |

#### ANOVA

ML

|                | Sum of Squares | df | Mean Square | F    | Sig. |
|----------------|----------------|----|-------------|------|------|
| Between Groups | 1.262          | 3  | .421        | .364 | .779 |
| Within Groups  | 45.017         | 39 | 1.154       |      |      |
| Total          | 46.279         | 42 |             |      |      |

### Hasil Uji Beda Manajemen Laba Dan Komitmen Profesional Berdasarkan Keuntungan Personal (Hipotesis 1)

| Group Statistics |                   |    |        |                |                 |
|------------------|-------------------|----|--------|----------------|-----------------|
| PB               |                   | N  | Mean   | Std. Deviation | Std. Error Mean |
| ML               | Ada Peluang       | 43 | 4.6977 | 1.75302        | .26733          |
|                  | Tidak Ada Peluang | 51 | 3.3725 | 1.78842        | .25043          |

| Independent Samples Test |                             |   |      |                              |        |                 |                 |                       |   |         |
|--------------------------|-----------------------------|---|------|------------------------------|--------|-----------------|-----------------|-----------------------|---|---------|
|                          |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |        |                 |                 |                       |   |         |
|                          |                             | F                                       | Sig. | T                            | df     | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |         |
|                          |                             |   |      |                              |        |                 |                 |                       | Lower                                     | Upper   |
| ML                       | Equal variances assumed     | .146                                    | .703 | 3.611                        | 92     | .000            | 1.32513         | .36694                | .59635                                    | 2.05390 |
|                          | Equal variances not assumed |   |      | 3.618                        | 89.902 | .000            | 1.32513         | .36631                | .59738                                    | 2.05287 |



**Group Statistics**

| PB    |                   | N  | Mean   | Std. Deviation | Std. Error Mean |
|-------|-------------------|----|--------|----------------|-----------------|
| KPROF | Ada Peluang       | 43 | 2.7116 | .78635         | .11992          |
|       | Tidak Ada Peluang | 51 | 3.4771 | .72448         | .10145          |

**Independent Samples Test**

|       |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |        |                 |                 |                       |   |         |
|-------|-----------------------------|---|------|------------------------------|--------|-----------------|-----------------|-----------------------|---|---------|
|       |                             | F                                       | Sig. | T                            | df     | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |         |
|       |                             |   |      |                              |        |                 |                 |                       | Lower                                     | Upper   |
| KPROF | Equal variances assumed     | .615                                    | .435 | -4.908                       | 92     | .000            | -.76550         | .15597                | -1.07527                                  | -.45572 |
|       | Equal variances not assumed |   |      | -4.874                       | 86.439 | .000            | -.76550         | .15707                | -1.07772                                  | -.45327 |

### Hasil Uji Beda Manajemen Laba Dan Idealisme Berdasarkan Keuntungan Personal (Hipotesis 2)

| Group Statistics  |    |        |                |                 |
|-------------------|----|--------|----------------|-----------------|
| PB                | N  | Mean   | Std. Deviation | Std. Error Mean |
| ML Ada Peluang    | 23 | 3.7391 | 1.78930        | .37309          |
| Tidak Ada Peluang | 28 | 2.0000 | .76980         | .14548          |

| Independent Samples Test |                             |   |      |                              |        |                 |                 |                       |   |         |
|--------------------------|-----------------------------|---|------|------------------------------|--------|-----------------|-----------------|-----------------------|---|---------|
|                          |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |        |                 |                 |                       |   |         |
|                          |                             | F                                       | Sig. | T                            | df     | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |         |
|                          |                             |   |      |                              |        |                 |                 |                       | Lower                                     | Upper   |
| ML                       | Equal variances assumed     | 27.448                                  | .000 | 4.653                        | 49     | .000            | 1.73913         | .37376                | .98804                                    | 2.49022 |
|                          | Equal variances not assumed |   |      | 4.343                        | 28.659 | .000            | 1.73913         | .40045                | .91969                                    | 2.55857 |

**Group Statistics**

| PB                | N  | Mean   | Std. Deviation | Std. Error Mean |
|-------------------|----|--------|----------------|-----------------|
| I Ada Peluang     | 23 | 4.1594 | .77186         | .16094          |
| Tidak Ada Peluang | 28 | 4.0714 | .80079         | .15133          |

**Independent Samples Test**

|   |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |        |                 |                 |                       |   |        |
|---|-----------------------------|---|------|------------------------------|--------|-----------------|-----------------|-----------------------|---|--------|
|   |                             | F                                       | Sig. | t                            | df     | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |        |
|   |                             |   |      |                              |        |                 |                 |                       | Lower                                     | Upper  |
| I | Equal variances assumed     | .013                                    | .908 | .397                         | 49     | .693            | .08799          | .22173                | -.35760                                   | .53358 |
|   | Equal variances not assumed |   |      | .398                         | 47.711 | .692            | .08799          | .22092                | -.35626                                   | .53225 |

### Hasil Uji Beda Manajemen Laba Dan Relativisme Berdasarkan Keuntungan Personal (Hipotesis 2)

**Group Statistics**

| PB                | N  | Mean   | Std. Deviation | Std. Error Mean |
|-------------------|----|--------|----------------|-----------------|
| ML Ada Peluang    | 20 | 5.8000 | .83351         | .18638          |
| Tidak Ada Peluang | 23 | 5.0435 | 1.10693        | .23081          |

**Independent Samples Test**

|    |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |        |                 |                 |                       |   |         |
|----|-----------------------------|---|------|------------------------------|--------|-----------------|-----------------|-----------------------|---|---------|
|    |                             | F                                       | Sig. | t                            | Df     | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |         |
|    |                             |   |      |                              |        |                 |                 |                       | Lower                                     | Upper   |
| ML | Equal variances assumed     | 2.656                                   | .111 | 2.500                        | 41     | .017            | .75652          | .30258                | .14545                                    | 1.36760 |
|    | Equal variances not assumed |   |      | 2.550                        | 40.236 | .015            | .75652          | .29667                | .15705                                    | 1.35600 |

**Group Statistics**

|   | PB                | N  | Mean   | Std. Deviation | Std. Error Mean |
|---|-------------------|----|--------|----------------|-----------------|
| R | Ada Peluang       | 20 | 3.9500 | .40861         | .09137          |
|   | Tidak Ada Peluang | 23 | 3.5652 | .44307         | .09239          |

**Independent Samples Test**

|   |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |        |                 |                 |                       |   |        |
|---|-----------------------------|---|------|------------------------------|--------|-----------------|-----------------|-----------------------|---|--------|
|   |                             | F                                       | Sig. | T                            | df     | Sig. (2-tailed) | Mean Difference | Std. Error Difference | 95% Confidence Interval of the Difference |        |
|   |                             |   |      |                              |        |                 |                 |                       | Lower                                     | Upper  |
| R | Equal variances assumed     | .689                                    | .411 | 2.944                        | 41     | .005            | .38478          | .13069                | .12085                                    | .64871 |
|   | Equal variances not assumed |   |      | 2.961                        | 40.842 | .005            | .38478          | .12994                | .12234                                    | .64722 |

### Hasil Mean *Individualism*

**Descriptive Statistics**

|                    | N  | Minimum | Maximum | Mean   | Std. Deviation |
|--------------------|----|---------|---------|--------|----------------|
| IN                 | 94 | 1.33    | 5.00    | 3.1383 | .88888         |
| Valid N (listwise) | 94 |         |         |        |                |



## Lampiran 4 : Uji Validitas Dan Reliabilitas Instrumen Penelitian

**Uji Validitas Dan Reliabilitas Instrumen Penelitian Sebelum Dihapus (untuk melihat subjek masuk dalam kategori orientasi etika yang idealisme atau relativisme)**

Cross Loadings

|         | I         | IN        | KPROF     | ML        | PB        | R         | UA        |
|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| I1      | 0.854899  | -0.038336 | 0.028403  | 0.041618  | -0.062818 | 0.065416  | 0.062235  |
| I10     | 0.477167  | 0.023521  | 0.042410  | -0.070077 | 0.053990  | -0.130084 | 0.129011  |
| I2      | 0.731989  | -0.099821 | -0.082288 | 0.059819  | -0.073206 | 0.117827  | 0.012122  |
| I3      | 0.738259  | 0.107012  | 0.123281  | -0.108685 | -0.081686 | -0.121025 | 0.211791  |
| I4      | 0.909993  | 0.021583  | 0.017030  | 0.015916  | -0.133107 | 0.054685  | 0.117695  |
| I5      | 0.904552  | -0.023728 | 0.026705  | 0.037753  | -0.109062 | 0.041488  | 0.121353  |
| I6      | 0.913435  | -0.057249 | 0.003089  | -0.027468 | -0.136112 | -0.041577 | 0.089038  |
| I7      | 0.820766  | -0.097940 | 0.004442  | -0.013531 | -0.052983 | -0.011025 | 0.084246  |
| I8      | 0.713345  | -0.078672 | -0.016426 | -0.012604 | -0.011286 | -0.024804 | 0.005893  |
| I9      | 0.715314  | 0.003207  | 0.132114  | -0.099501 | 0.014537  | -0.120188 | 0.123707  |
| IN1     | -0.013434 | 0.874622  | 0.768164  | -0.762829 | 0.295286  | -0.375796 | 0.815630  |
| IN2     | 0.042127  | 0.906931  | 0.784693  | -0.728269 | 0.266987  | -0.401845 | 0.799804  |
| IN3     | -0.062515 | 0.916164  | 0.729078  | -0.658776 | 0.260578  | -0.404124 | 0.744433  |
| IN4     | -0.052406 | 0.883217  | 0.698685  | -0.649122 | 0.211436  | -0.415868 | 0.732960  |
| IN5     | -0.044713 | 0.861511  | 0.742954  | -0.657960 | 0.289007  | -0.461685 | 0.740578  |
| IN6     | -0.067909 | 0.840730  | 0.718495  | -0.674882 | 0.331051  | -0.525606 | 0.691217  |
| KPROF1  | 0.032921  | 0.794925  | 0.909227  | -0.795999 | 0.462931  | -0.474189 | 0.890267  |
| KPROF10 | 0.041936  | 0.664741  | 0.842591  | -0.732068 | 0.328581  | -0.439166 | 0.750362  |
| KPROF11 | 0.058428  | 0.668511  | 0.859350  | -0.755120 | 0.420695  | -0.551849 | 0.732537  |
| KPROF12 | -0.194609 | 0.580390  | 0.716518  | -0.652582 | 0.367860  | -0.407282 | 0.582400  |
| KPROF13 | -0.062137 | 0.730880  | 0.886535  | -0.784559 | 0.319081  | -0.530433 | 0.797260  |
| KPROF14 | -0.007786 | 0.692874  | 0.828542  | -0.742958 | 0.299440  | -0.579295 | 0.715135  |
| KPROF15 | 0.009108  | 0.712564  | 0.877097  | -0.747050 | 0.386013  | -0.479761 | 0.761936  |
| KPROF2  | 0.072258  | 0.719858  | 0.817181  | -0.712249 | 0.447065  | -0.388958 | 0.797508  |
| KPROF3  | -0.029628 | 0.676158  | 0.825977  | -0.729740 | 0.309217  | -0.462206 | 0.765205  |
| KPROF4  | 0.036789  | 0.751856  | 0.871452  | -0.776779 | 0.388831  | -0.424411 | 0.789310  |
| KPROF5  | 0.118189  | 0.724180  | 0.792975  | -0.686839 | 0.426988  | -0.332812 | 0.755669  |
| KPROF6  | 0.046083  | 0.775994  | 0.888580  | -0.783350 | 0.356006  | -0.465864 | 0.827808  |
| KPROF7  | -0.101053 | 0.564879  | 0.710523  | -0.663644 | 0.367011  | -0.409752 | 0.600963  |
| KPROF8  | 0.018241  | 0.783854  | 0.908117  | -0.784278 | 0.460643  | -0.473933 | 0.860717  |
| KPROF9  | -0.005307 | 0.630719  | 0.705475  | -0.646684 | 0.345798  | -0.398943 | 0.618033  |
| ML      | 0.019034  | -0.784881 | -0.882923 | 1.000000  | -0.352357 | 0.675688  | -0.848059 |
| PB      | -0.138130 | 0.313890  | 0.457375  | -0.352357 | 1.000000  | -0.093488 | 0.396357  |
| R1      | -0.032187 | -0.439698 | -0.521569 | 0.619863  | -0.167259 | 0.835586  | -0.445542 |
| R10     | -0.060447 | -0.492483 | -0.456649 | 0.529811  | -0.017279 | 0.766689  | -0.465613 |
| R2      | 0.051260  | -0.390765 | -0.470877 | 0.617519  | -0.141658 | 0.834838  | -0.416078 |
| R3      | 0.149453  | -0.437388 | -0.485232 | 0.591379  | -0.149856 | 0.790859  | -0.434037 |
| R4      | 0.058241  | -0.294083 | -0.366879 | 0.492053  | 0.051039  | 0.740368  | -0.321550 |
| R5      | 0.072828  | -0.406213 | -0.411231 | 0.559294  | -0.031977 | 0.803103  | -0.377545 |
| R6      | 0.083523  | -0.255160 | -0.324498 | 0.430266  | -0.018125 | 0.799907  | -0.277385 |
| R7      | 0.016693  | -0.429941 | -0.475620 | 0.511262  | -0.066779 | 0.796580  | -0.433308 |
| R8      | 0.075185  | -0.334828 | -0.390912 | 0.509523  | -0.079841 | 0.814297  | -0.362938 |
| R9      | -0.049235 | -0.375604 | -0.427417 | 0.487531  | -0.064305 | 0.820558  | -0.404123 |
| UA1     | 0.132710  | 0.803538  | 0.834353  | -0.773704 | 0.402422  | -0.417511 | 0.942620  |
| UA2     | 0.100047  | 0.833245  | 0.869007  | -0.804428 | 0.322790  | -0.484546 | 0.957287  |
| UA3     | 0.105805  | 0.831112  | 0.886836  | -0.827213 | 0.426652  | -0.493512 | 0.966557  |
| UA4     | 0.083749  | 0.825093  | 0.875396  | -0.849203 | 0.421195  | -0.501726 | 0.967866  |
| UA5     | 0.081690  | 0.829012  | 0.881048  | -0.813580 | 0.327928  | -0.484311 | 0.965854  |

**AVE**

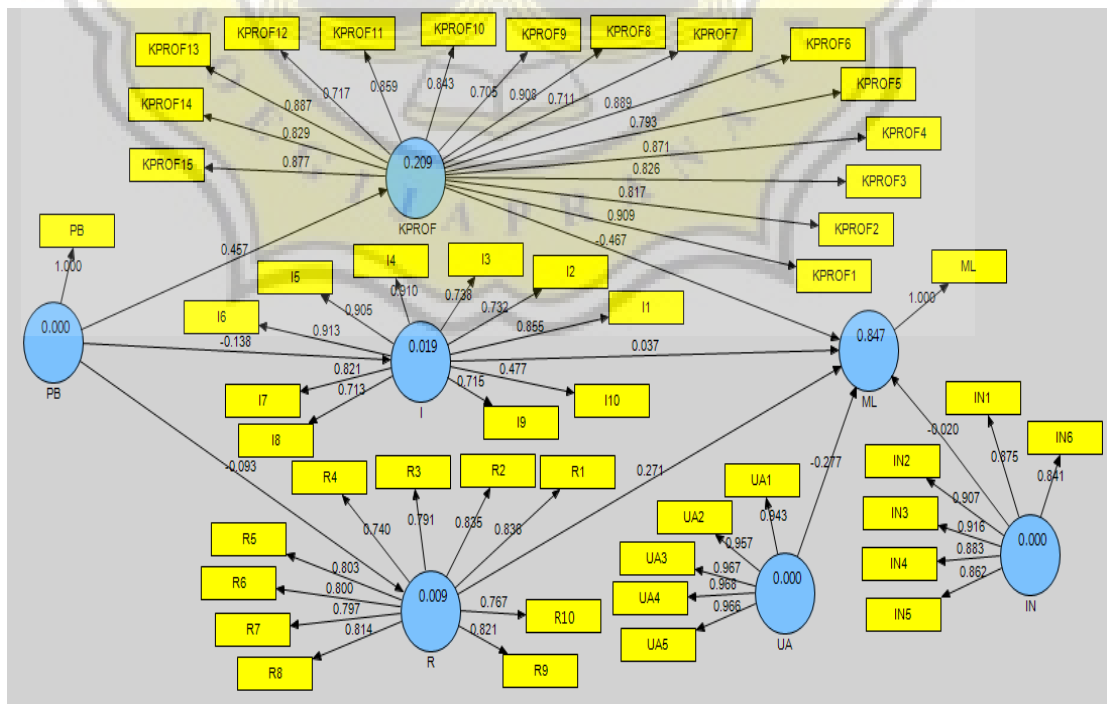
|              | <b>AVE</b> |
|--------------|------------|
| <b>I</b>     | 0.621423   |
| <b>IN</b>    | 0.775991   |
| <b>KPROF</b> | 0.692354   |
| <b>ML</b>    | 1.000000   |
| <b>PB</b>    | 1.000000   |
| <b>R</b>     | 0.641233   |
| <b>UA</b>    | 0.921760   |

**Cronbachs Alpha**

|              | <b>Cronbachs Alpha</b> |
|--------------|------------------------|
| <b>I</b>     | 0.941614               |
| <b>IN</b>    | 0.942107               |
| <b>KPROF</b> | 0.967605               |
| <b>ML</b>    | 1.000000               |
| <b>PB</b>    | 1.000000               |
| <b>R</b>     | 0.937780               |
| <b>UA</b>    | 0.978760               |

**Composite Reliability**

|              | <b>Composite Reliability</b> |
|--------------|------------------------------|
| <b>I</b>     | 0.941132                     |
| <b>IN</b>    | 0.954059                     |
| <b>KPROF</b> | 0.971044                     |
| <b>ML</b>    | 1.000000                     |
| <b>PB</b>    | 1.000000                     |
| <b>R</b>     | 0.946953                     |
| <b>UA</b>    | 0.983306                     |





**Uji Validitas Dan Reliabilitas Instrumen Penelitian Setelah Dihapus (untuk melihat subjek masuk dalam kategori orientasi etika yang idealisme atau relativisme)**

Cross Loadings

|         | I         | IN        | KPROF     | ML        | PB        | R         | UA        |
|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| I1      | 0.855646  | -0.038336 | 0.028403  | 0.041618  | -0.062818 | 0.065416  | 0.062235  |
| I2      | 0.747733  | -0.099821 | -0.082288 | 0.059819  | -0.073206 | 0.117827  | 0.012122  |
| I3      | 0.756615  | 0.107012  | 0.123281  | -0.108685 | -0.081686 | -0.121025 | 0.211791  |
| I4      | 0.913132  | 0.021583  | 0.017030  | 0.015916  | -0.133107 | 0.054685  | 0.117695  |
| I5      | 0.898745  | -0.023728 | 0.026705  | 0.037753  | -0.109062 | 0.041488  | 0.121353  |
| I6      | 0.921465  | -0.057249 | 0.003089  | -0.027468 | -0.136112 | -0.041577 | 0.089038  |
| I7      | 0.819785  | -0.097940 | 0.004442  | -0.013531 | -0.052983 | -0.011025 | 0.084246  |
| I8      | 0.716375  | -0.078672 | -0.016426 | -0.012604 | -0.011286 | -0.024804 | 0.005893  |
| I9      | 0.737226  | 0.003207  | 0.132114  | -0.099501 | 0.014537  | -0.120188 | 0.123707  |
| IN1     | -0.007091 | 0.874622  | 0.768164  | -0.762829 | 0.295286  | -0.375796 | 0.815630  |
| IN2     | 0.050867  | 0.906931  | 0.784693  | -0.728269 | 0.266987  | -0.401845 | 0.799804  |
| IN3     | -0.054436 | 0.916164  | 0.729078  | -0.658776 | 0.260578  | -0.404124 | 0.744433  |
| IN4     | -0.037195 | 0.883217  | 0.698685  | -0.649122 | 0.211436  | -0.415868 | 0.732960  |
| IN5     | -0.042193 | 0.861511  | 0.742954  | -0.657960 | 0.289007  | -0.461685 | 0.740578  |
| IN6     | -0.064060 | 0.840730  | 0.718495  | -0.674882 | 0.331051  | -0.525606 | 0.691217  |
| KPROF1  | 0.047295  | 0.794925  | 0.909227  | -0.795999 | 0.462931  | -0.474189 | 0.890267  |
| KPROF10 | 0.054708  | 0.664741  | 0.842591  | -0.732068 | 0.328581  | -0.439166 | 0.750362  |
| KPROF11 | 0.053177  | 0.668511  | 0.859350  | -0.755120 | 0.420695  | -0.551849 | 0.732537  |
| KPROF12 | -0.168984 | 0.580390  | 0.716518  | -0.652582 | 0.367860  | -0.407282 | 0.582400  |
| KPROF13 | -0.042377 | 0.730880  | 0.886535  | -0.784559 | 0.319081  | -0.530433 | 0.797260  |
| KPROF14 | 0.005449  | 0.692874  | 0.828542  | -0.742958 | 0.299440  | -0.579295 | 0.715135  |
| KPROF15 | 0.010115  | 0.712564  | 0.877097  | -0.747050 | 0.386013  | -0.479761 | 0.761936  |
| KPROF2  | 0.068059  | 0.719858  | 0.817181  | -0.712249 | 0.447065  | -0.388958 | 0.797508  |
| KPROF3  | -0.021822 | 0.676158  | 0.825977  | -0.729740 | 0.309217  | -0.462206 | 0.765205  |
| KPROF4  | 0.043924  | 0.751856  | 0.871452  | -0.776779 | 0.388831  | -0.424411 | 0.789310  |
| KPROF5  | 0.122591  | 0.724180  | 0.792975  | -0.686839 | 0.426988  | -0.332812 | 0.755669  |
| KPROF6  | 0.054944  | 0.775994  | 0.888580  | -0.783350 | 0.356006  | -0.465864 | 0.827808  |
| KPROF7  | -0.098257 | 0.564879  | 0.710523  | -0.663644 | 0.367011  | -0.409752 | 0.600963  |
| KPROF8  | 0.026435  | 0.783854  | 0.908117  | -0.784278 | 0.460643  | -0.473933 | 0.860717  |
| KPROF9  | 0.004689  | 0.630719  | 0.705475  | -0.646684 | 0.345798  | -0.398943 | 0.618033  |
| ML      | 0.003885  | -0.784881 | -0.882923 | 1.000000  | -0.352357 | 0.675688  | -0.848059 |
| PB      | -0.121530 | 0.313890  | 0.457375  | -0.352357 | 1.000000  | -0.093488 | 0.396357  |
| R1      | -0.056754 | -0.439698 | -0.521569 | 0.619863  | -0.167259 | 0.835586  | -0.445542 |
| R10     | -0.088264 | -0.492483 | -0.456649 | 0.529811  | -0.017279 | 0.766689  | -0.465613 |
| R2      | 0.029456  | -0.390765 | -0.470877 | 0.617519  | -0.141658 | 0.834838  | -0.416078 |
| R3      | 0.128103  | -0.437388 | -0.485232 | 0.591379  | -0.149856 | 0.790859  | -0.434037 |
| R4      | 0.060555  | -0.294083 | -0.366879 | 0.492053  | 0.051039  | 0.740368  | -0.321550 |
| R5      | 0.045533  | -0.406213 | -0.411231 | 0.559294  | -0.031977 | 0.803103  | -0.377545 |
| R6      | 0.062853  | -0.255160 | -0.324498 | 0.430266  | -0.018125 | 0.799907  | -0.277385 |
| R7      | -0.006316 | -0.429941 | -0.475620 | 0.511262  | -0.066779 | 0.796580  | -0.433308 |
| R8      | 0.057817  | -0.334828 | -0.390912 | 0.509523  | -0.079841 | 0.814297  | -0.362938 |
| R9      | -0.070725 | -0.375604 | -0.427417 | 0.487531  | -0.064305 | 0.820558  | -0.404123 |
| UA1     | 0.143471  | 0.803538  | 0.834353  | -0.773704 | 0.402422  | -0.417511 | 0.942620  |
| UA2     | 0.112277  | 0.833245  | 0.869007  | -0.804428 | 0.322790  | -0.484546 | 0.957287  |
| UA3     | 0.118787  | 0.831112  | 0.886836  | -0.827213 | 0.426652  | -0.493512 | 0.966557  |
| UA4     | 0.100422  | 0.825093  | 0.875396  | -0.849203 | 0.421195  | -0.501726 | 0.967866  |
| UA5     | 0.089838  | 0.829012  | 0.881048  | -0.813580 | 0.327928  | -0.484311 | 0.965854  |

**AVE**

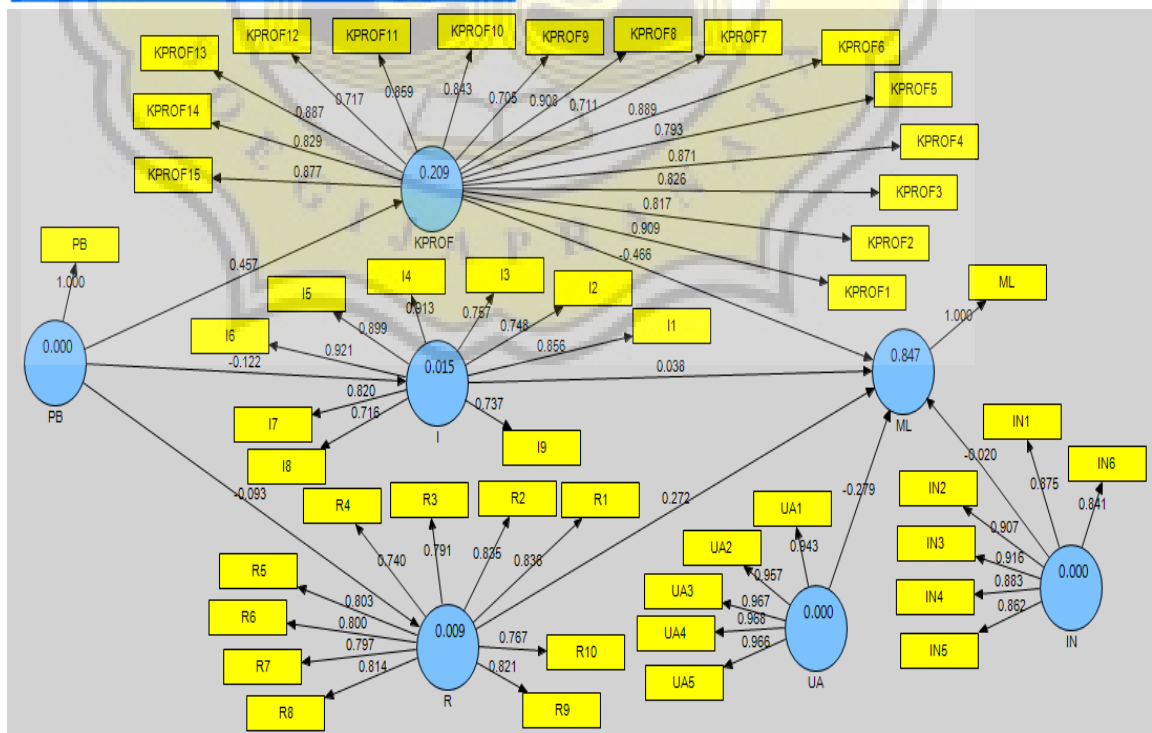
|              | <b>AVE</b> |
|--------------|------------|
| <b>I</b>     | 0.675899   |
| <b>IN</b>    | 0.775991   |
| <b>KPROF</b> | 0.692354   |
| <b>ML</b>    | 1.000000   |
| <b>PB</b>    | 1.000000   |
| <b>R</b>     | 0.641233   |
| <b>UA</b>    | 0.921760   |

**Cronbachs Alpha**

|              | <b>Cronbachs Alpha</b> |
|--------------|------------------------|
| <b>I</b>     | 0.944798               |
| <b>IN</b>    | 0.942107               |
| <b>KPROF</b> | 0.967605               |
| <b>ML</b>    | 1.000000               |
| <b>PB</b>    | 1.000000               |
| <b>R</b>     | 0.937780               |
| <b>UA</b>    | 0.978760               |

**Composite Reliability**

|              | <b>Composite Reliability</b> |
|--------------|------------------------------|
| <b>I</b>     | 0.948992                     |
| <b>IN</b>    | 0.954059                     |
| <b>KPROF</b> | 0.971044                     |
| <b>ML</b>    | 1.000000                     |
| <b>PB</b>    | 1.000000                     |
| <b>R</b>     | 0.946953                     |
| <b>UA</b>    | 0.983306                     |



### Lampiran 5 : Uji Validitas Dan Reliabilitas Instrumen Penelitian Pada Hipotesis 1 dan Hipotesis 3

#### Cross Loadings

|         | IN        | KPROF     | ML        | PB        | UA        |
|---------|-----------|-----------|-----------|-----------|-----------|
| IN1     | 0.874622  | 0.768163  | -0.762829 | 0.295286  | 0.815630  |
| IN2     | 0.906931  | 0.784693  | -0.728269 | 0.266987  | 0.799804  |
| IN3     | 0.916164  | 0.729077  | -0.658776 | 0.260578  | 0.744433  |
| IN4     | 0.883217  | 0.698684  | -0.649122 | 0.211436  | 0.732960  |
| IN5     | 0.861511  | 0.742954  | -0.657960 | 0.289007  | 0.740578  |
| IN6     | 0.840730  | 0.718495  | -0.674882 | 0.331051  | 0.691217  |
| KPROF1  | 0.794925  | 0.909226  | -0.795999 | 0.462931  | 0.890267  |
| KPROF10 | 0.664741  | 0.842593  | -0.732068 | 0.328581  | 0.750362  |
| KPROF11 | 0.668511  | 0.859349  | -0.755120 | 0.420695  | 0.732537  |
| KPROF12 | 0.580390  | 0.716517  | -0.652582 | 0.367860  | 0.582400  |
| KPROF13 | 0.730880  | 0.886537  | -0.784559 | 0.319081  | 0.797260  |
| KPROF14 | 0.692874  | 0.828545  | -0.742958 | 0.299440  | 0.715135  |
| KPROF15 | 0.712564  | 0.877098  | -0.747050 | 0.386013  | 0.761936  |
| KPROF2  | 0.719858  | 0.817179  | -0.712249 | 0.447065  | 0.797508  |
| KPROF3  | 0.676158  | 0.825978  | -0.729740 | 0.309217  | 0.765205  |
| KPROF4  | 0.751856  | 0.871452  | -0.776779 | 0.388831  | 0.789310  |
| KPROF5  | 0.724180  | 0.792972  | -0.686839 | 0.426988  | 0.755669  |
| KPROF6  | 0.775994  | 0.888580  | -0.783350 | 0.356006  | 0.827808  |
| KPROF7  | 0.564879  | 0.710522  | -0.663644 | 0.367011  | 0.600963  |
| KPROF8  | 0.783854  | 0.908116  | -0.784278 | 0.460643  | 0.860717  |
| KPROF9  | 0.630719  | 0.705475  | -0.646684 | 0.345798  | 0.618033  |
| ML      | -0.784881 | -0.882924 | 1.000000  | -0.352357 | -0.848059 |
| PB      | 0.313890  | 0.457373  | -0.352357 | 1.000000  | 0.396357  |
| UA1     | 0.803538  | 0.834352  | -0.773704 | 0.402422  | 0.942620  |
| UA2     | 0.833245  | 0.869006  | -0.804428 | 0.322790  | 0.957287  |
| UA3     | 0.831112  | 0.886835  | -0.827213 | 0.426652  | 0.966557  |
| UA4     | 0.825093  | 0.875396  | -0.849203 | 0.421195  | 0.967866  |
| UA5     | 0.829012  | 0.881048  | -0.813580 | 0.327928  | 0.965854  |

**AVE**

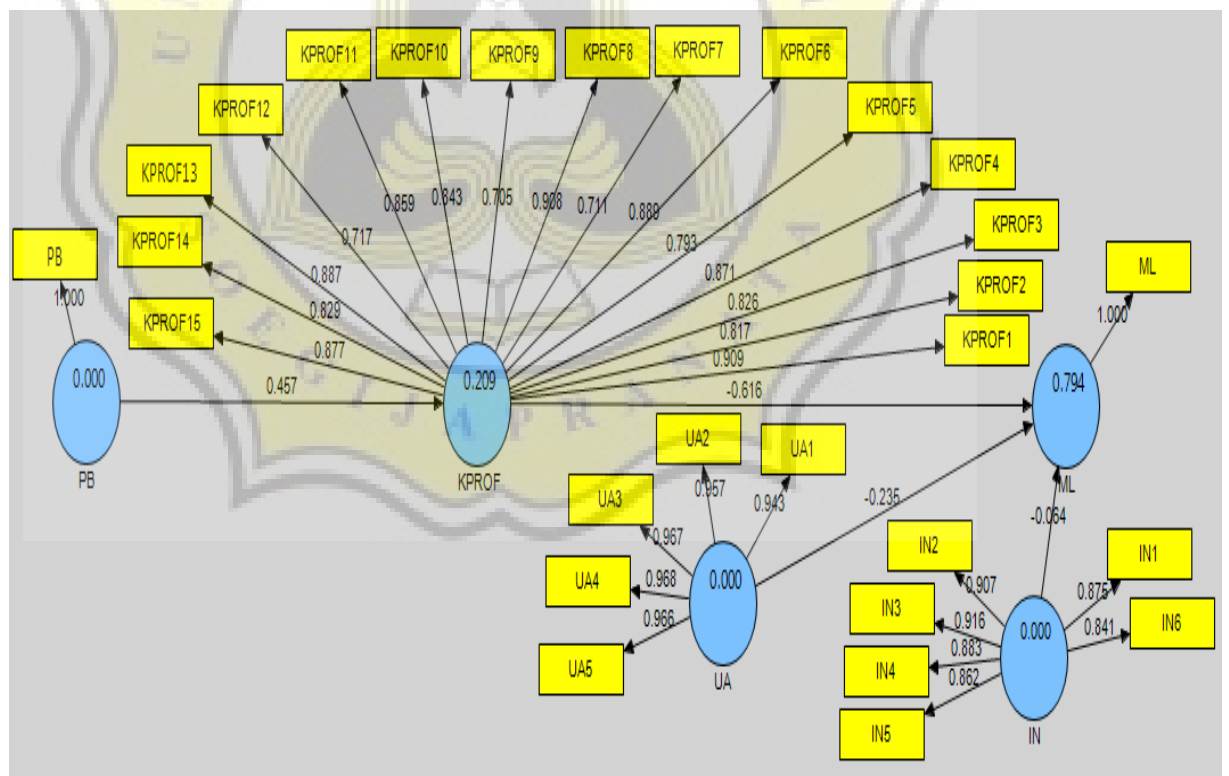
|              | <b>AVE</b> |
|--------------|------------|
| <b>IN</b>    | 0.775991   |
| <b>KPROF</b> | 0.692354   |
| <b>ML</b>    | 1.000000   |
| <b>PB</b>    | 1.000000   |
| <b>UA</b>    | 0.921760   |

**Cronbachs Alpha**

|              | <b>Cronbachs Alpha</b> |
|--------------|------------------------|
| <b>IN</b>    | 0.942107               |
| <b>KPROF</b> | 0.967605               |
| <b>ML</b>    | 1.000000               |
| <b>PB</b>    | 1.000000               |
| <b>UA</b>    | 0.978760               |

**Composite Reliability**

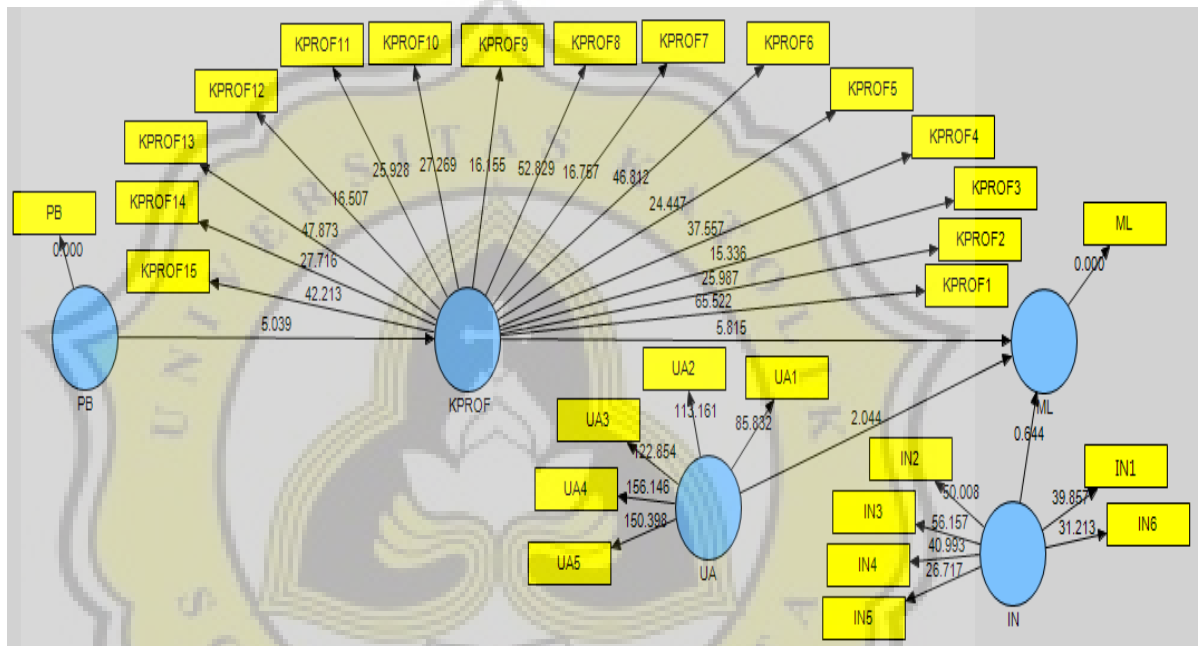
|              | <b>Composite Reliability</b> |
|--------------|------------------------------|
| <b>IN</b>    | 0.954059                     |
| <b>KPROF</b> | 0.971044                     |
| <b>ML</b>    | 1.000000                     |
| <b>PB</b>    | 1.000000                     |
| <b>UA</b>    | 0.983306                     |



## Lampiran 6 : Hasil Uji Hipotesis 1 Dan Hipotesis 3

Total Effects (Mean, STDEV, T-Values)

|             | Original Sample (O) | Sample Mean (M) | Standard Deviation (STDEV) | Standard Error (STERR) | T Statistics ( O/STERR ) |
|-------------|---------------------|-----------------|----------------------------|------------------------|--------------------------|
| IN -> ML    | -0.064286           | -0.072237       | 0.099848                   | 0.099848               | 0.643842                 |
| KPROF -> ML | -0.615977           | -0.601807       | 0.105935                   | 0.105935               | 5.814686                 |
| PB -> KPROF | 0.457373            | 0.458864        | 0.090767                   | 0.090767               | 5.038993                 |
| PB -> ML    | -0.281731           | -0.275881       | 0.073113                   | 0.073113               | 3.853385                 |
| UA -> ML    | -0.234943           | -0.246004       | 0.114947                   | 0.114947               | 2.043936                 |



### Lampiran 7 : Uji Validitas Dan Reliabilitas Instrumen Penelitian Pada Hipotesis 2a

#### Uji Validitas Dan Reliabilitas Instrumen Penelitian Pada Hipotesis 2a Sebelum Dihapus

##### Cross Loadings

|     | I         | ML        | PB        |
|-----|-----------|-----------|-----------|
| I1  | 0.844691  | -0.024219 | -0.029503 |
| I10 | 0.431319  | -0.092173 | 0.096523  |
| I2  | 0.829686  | -0.031461 | -0.117969 |
| I3  | 0.878572  | 0.040724  | -0.094733 |
| I4  | 0.813061  | -0.025022 | -0.059634 |
| I5  | 0.877776  | 0.037449  | -0.039523 |
| I6  | 0.876465  | 0.009148  | -0.077596 |
| I7  | 0.823576  | 0.035614  | -0.063115 |
| I8  | 0.692431  | -0.024377 | 0.031689  |
| I9  | 0.792917  | -0.002492 | -0.005480 |
| ML  | 0.049722  | 1.000000  | -0.553584 |
| PB  | -0.154522 | -0.553584 | 1.000000  |

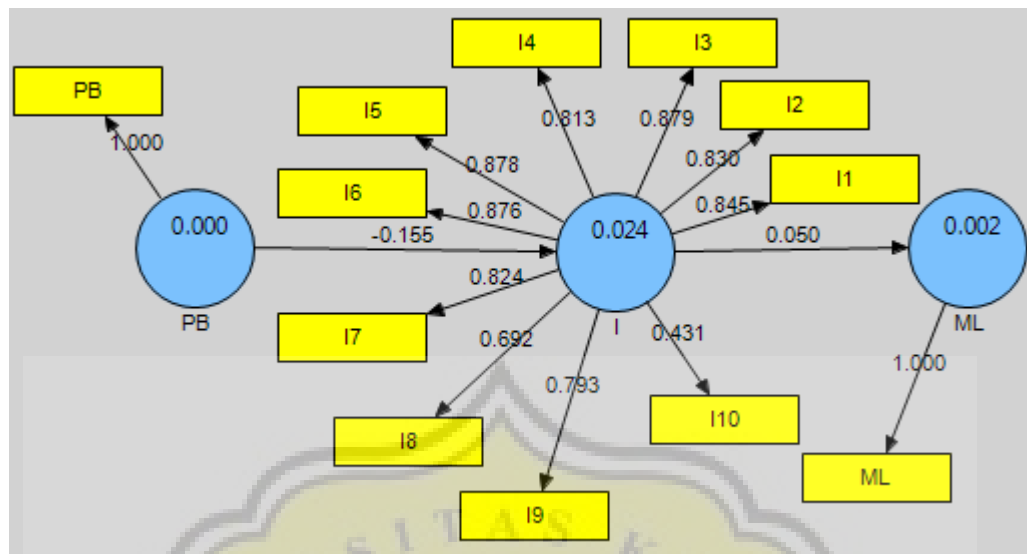
##### AVE

##### Cronbachs Alpha

|    | AVE      |    | Cronbachs Alpha |
|----|----------|----|-----------------|
| I  | 0.634601 | I  | 0.960274        |
| ML | 1.000000 | ML | 1.000000        |
| PB | 1.000000 | PB | 1.000000        |

##### Composite Reliability

|    | Composite Reliability |
|----|-----------------------|
| I  | 0.944164              |
| ML | 1.000000              |
| PB | 1.000000              |



### Uji Validitas Dan Reliabilitas Instrumen Penelitian Pada Hipotesis 2a Setelah Dihapus

#### Cross Loadings

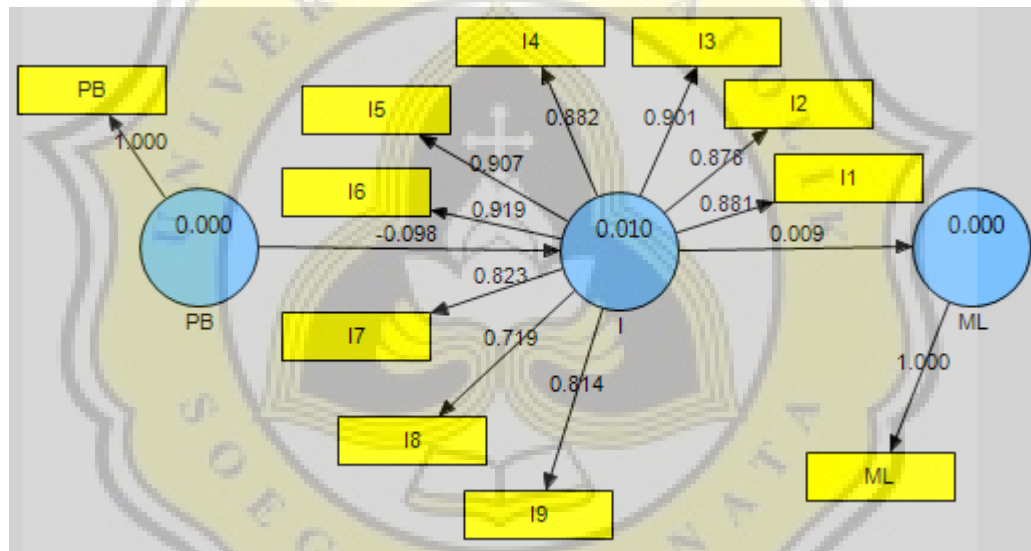
|    | I         | ML        | PB        |
|----|-----------|-----------|-----------|
| I1 | 0.881330  | -0.024219 | -0.029503 |
| I2 | 0.877599  | -0.031461 | -0.117969 |
| I3 | 0.900541  | 0.040724  | -0.094733 |
| I4 | 0.882283  | -0.025022 | -0.059634 |
| I5 | 0.906527  | 0.037449  | -0.039523 |
| I6 | 0.919047  | 0.009148  | -0.077596 |
| I7 | 0.823320  | 0.035614  | -0.063115 |
| I8 | 0.719004  | -0.024377 | 0.031689  |
| I9 | 0.814080  | -0.002492 | -0.005480 |
| ML | 0.009323  | 1.000000  | -0.553584 |
| PB | -0.098107 | -0.553584 | 1.000000  |

**AVE****Cronbachs Alpha**

|           | <b>AVE</b> |           | <b>Cronbachs Alpha</b> |
|-----------|------------|-----------|------------------------|
| <b>I</b>  | 0.740035   | <b>I</b>  | 0.962897               |
| <b>ML</b> | 1.000000   | <b>ML</b> | 1.000000               |
| <b>PB</b> | 1.000000   | <b>PB</b> | 1.000000               |

**Composite Reliability**

|           | <b>Composite Reliability</b> |
|-----------|------------------------------|
| <b>I</b>  | 0.962260                     |
| <b>ML</b> | 1.000000                     |
| <b>PB</b> | 1.000000                     |

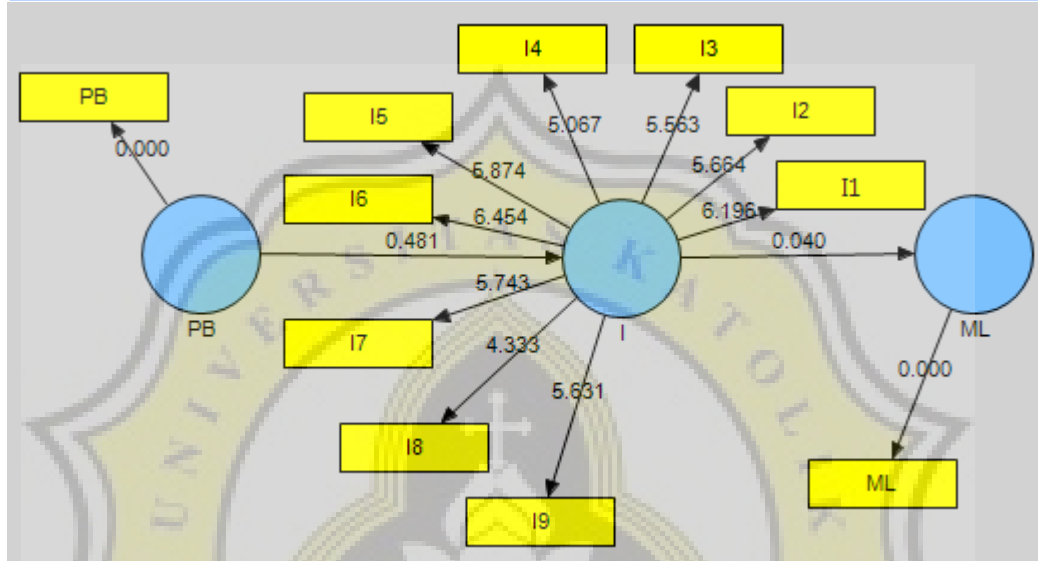




## Lampiran 8 : Hasil Uji Hipotesis 2a

Total Effects (Mean, STDEV, T-Values)

|          | Original Sample (O) | Sample Mean (M) | Standard Deviation (STDEV) | Standard Error (STERR) | T Statistics ( O/STERR ) |
|----------|---------------------|-----------------|----------------------------|------------------------|--------------------------|
| I -> ML  | 0.009323            | 0.007782        | 0.234616                   | 0.234616               | 0.039737                 |
| PB -> I  | -0.098107           | -0.073359       | 0.205140                   | 0.205140               | 0.478243                 |
| PB -> ML | -0.000915           | -0.034382       | 0.042154                   | 0.042154               | 0.021698                 |



### Lampiran 9 : Uji Validitas Dan Reliabilitas Instrumen Penelitian Pada Hipotesis 2b

#### Uji Validitas Dan Reliabilitas Instrumen Penelitian Pada Hipotesis 2b Sebelum Dihapus

##### Cross Loadings

|     | ML        | PB        | R         |
|-----|-----------|-----------|-----------|
| ML  | 1.000000  | -0.363726 | 0.452400  |
| PB  | -0.363726 | 1.000000  | -0.524271 |
| R1  | 0.346082  | -0.318701 | 0.544551  |
| R10 | 0.218883  | -0.103772 | 0.431399  |
| R2  | 0.173237  | -0.216192 | 0.460539  |
| R3  | 0.307467  | -0.236916 | 0.642121  |
| R4  | 0.124752  | 0.008871  | 0.002506  |
| R5  | 0.055362  | 0.060152  | 0.200871  |
| R6  | -0.094116 | -0.171027 | 0.266203  |
| R7  | 0.242949  | -0.268340 | 0.613506  |
| R8  | -0.102855 | -0.311983 | 0.242088  |
| R9  | 0.326541  | -0.443934 | 0.702373  |

##### AVE

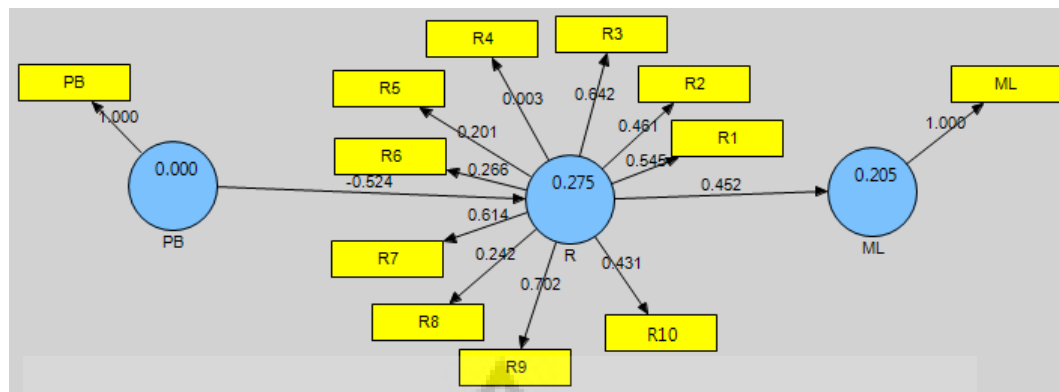
|    | AVE      |
|----|----------|
| ML | 1.000000 |
| PB | 1.000000 |
| R  | 0.214660 |

##### Cronbachs Alpha

|    | Cronbachs Alpha |
|----|-----------------|
| ML | 1.000000        |
| PB | 1.000000        |
| R  | 0.625156        |

##### Composite Reliability

|    | Composite Reliability |
|----|-----------------------|
| ML | 1.000000              |
| PB | 1.000000              |
| R  | 0.682228              |



### Uji Validitas Dan Reliabilitas Instrumen Penelitian Pada Hipotesis 2b Setelah Dihapus

#### Cross Loadings

|    | ML        | PB        | R         |
|----|-----------|-----------|-----------|
| ML | 1.000000  | -0.363726 | 0.397898  |
| PB | -0.363726 | 1.000000  | -0.446227 |
| R3 | 0.307467  | -0.236916 | 0.717653  |
| R7 | 0.242949  | -0.268340 | 0.692023  |
| R9 | 0.326541  | -0.443934 | 0.805226  |

#### AVE

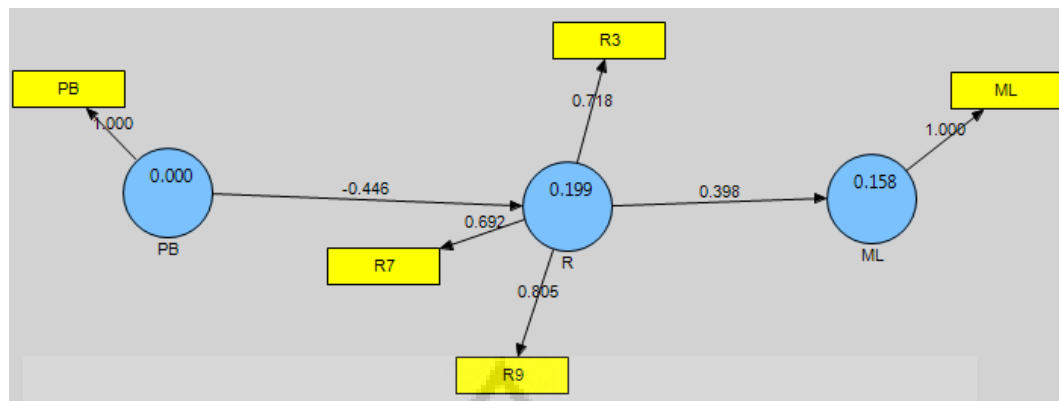
|    | AVE      |
|----|----------|
| ML | 1.000000 |
| PB | 1.000000 |
| R  | 0.547437 |

#### Cronbachs Alpha

|    | Cronbachs Alpha |
|----|-----------------|
| ML | 1.000000        |
| PB | 1.000000        |
| R  | 0.597542        |

#### Composite Reliability

|    | Composite Reliability |
|----|-----------------------|
| ML | 1.000000              |
| PB | 1.000000              |
| R  | 0.783237              |



## Lamporan 10 : Hasil Uji hipotesis 2b

Total Effects (Mean, STDEV, T-Values)

|                    | Original Sample (O) | Sample Mean (M) | Standard Deviation (STDEV) | Standard Error (STERR) | T Statistics ( O/STERR ) |
|--------------------|---------------------|-----------------|----------------------------|------------------------|--------------------------|
| <b>PB -&gt; ML</b> | -0.177553           | -0.195035       | 0.089673                   | 0.089673               | 1.980012                 |
| <b>PB -&gt; R</b>  | -0.446227           | -0.468593       | 0.117869                   | 0.117869               | 3.785784                 |
| <b>R -&gt; ML</b>  | 0.397898            | 0.412044        | 0.147116                   | 0.147116               | 2.704661                 |

